

WICHITA AREA ASSOCIATION OF REALTORS® , INC.

MLS STATISTICS

Report For September 2008

as of 10/20/08

Residential

of Residential Sales

of New Residential Listings

	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>		<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
January	595	692	692	598	January	1,281	1,579	1,380	1,216
February	677	833	735	709	February	1,310	1,233	1,112	1,112
March	911	1,082	1,035	899	March	1,655	1,608	1,628	1,297
April	949	1,000	1,033	915 *	April	1,749	1,569	1,524	1,479
May	1,141	1,215	1,232	1,002	May	1,628	1,583	1,528	1,261
June	1,199	1,280	1,276	999 *	June	1,688	1,644	1,646	1,371
July	1,159	1,092	1,112	996 *	July	1,754	1,629	1,594	1,381
August	1,270	1,179	1,193	984 *	August	1,755	1,635	1,595	1,264
September	1,108	1,038	957	810	September	1,451	1,450	1,323	1,161
YTD Total:	9,009	9,411	9,265	7,912	YTD Total:	14,271	13,930	13,330	11,542
October	990	1,004	994		October	1,503	1,398	1,247	
November	1,013	958	907		November	1,181	1,145	1,044	
December	919	945	770		December	934	977	750	
TOTAL:	11,931	12,318	11,936		TOTAL:	17,889	17,450	16,371	

* = Updated

of Active Existing Homes for Sale

of Active New Homes for Sale

	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>		<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
January	3,465	3,380	3,078	3,172	January	785	810	831	871
February	3,465	3,411	3,228	3,199	February	785	824	811	820
March	3,698	3,509	3,243	3,261	March	778	844	815	810
April	3,688	3,594	3,338	3,286	April	811	810	807	786
May	3,752	3,605	3,465	3,493	May	738	818	782	762
June	3,837	3,701	3,550	3,494	June	769	792	795	729
July	3,862	3,703	3,514	3,463	July	781	797	815	720
August	3,723	3,666	3,636	3,364	August	776	800	824	753
September	3,758	3,506	3,644	3,281	September	787	850	843	788
October	3,643	3,414	3,372		October	776	845	873	
November	3,477	3,251	3,245		November	758	833	867	
December	3,403	3,166	3,181		December	806	862	869	

September 2008

From 9/01/08 to 9/30/08 as of 10/20/08

Existing Homes

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Avg DOM	% of List	Co-Op Sales	Under Contract ¹	Off Mkt	Exp
RE Zone 100	113	95	\$15,936,694	\$167,755	\$154,900	48	97.86	78	63	38	25
RE Zone 200	80	66	\$5,196,532	\$78,735	\$79,450	53	98.32	53	44	20	14
RE Zone 300	101	72	\$7,289,383	\$101,241	\$96,500	54	97.44	51	51	26	14
RE Zone 400	167	116	\$18,276,246	\$157,554	\$140,450	52	96.44	89	81	43	27
RE Zone 500	167	107	\$8,873,093	\$82,926	\$72,500	59	97.47	70	61	55	41
RE Zone 600	48	42	\$4,825,982	\$114,904	\$105,000	70	97.98	32	31	10	10
RE Zone 700	20	13	\$2,299,300	\$176,869	\$137,900	93	95.79	9	15	10	7
RE Zone 800	16	6	\$659,300	\$109,883	\$99,950	35	100.75	5	8	0	2
RE Zone 900	63	43	\$6,077,190	\$141,330	\$132,000	67	96.63	32	18	12	6
RE Zone Butler Co	95	53	\$6,888,880	\$129,979	\$103,500	52	97.13	46	57	28	19
RE Zone Cowley Co	31	21	\$1,685,405	\$80,257	\$75,000	92	97.89	11	12	13	8
RE Zone Harvey	43	24	\$2,266,900	\$94,454	\$84,500	47	94.93	17	19	19	7
RE Zone Other	60	45	\$3,070,910	\$68,242	\$54,102	97	92.81	19	35	13	19
Area Subtotals*	1004	703	\$83,345,815	\$118,557	\$105,000	59	97.04	512	495	287	199

¹ Reflects number of listings which were placed under contract during the month.

September 2008

From 9/01/08 to 9/30/08 as of 10/20/08

New Homes

(Including Under Construction)

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Co-Op Sales	Under Contract ¹	Off Mkt	Exp
RE Zone 100	20	25	\$5,295,663	\$211,827	\$184,429	21	10	10	3
RE Zone 200	8	5	\$758,740	\$151,748	\$152,000	3	2	3	0
RE Zone 300	6	1	\$675,000	\$675,000	\$675,000	1	0	0	1
RE Zone 400	19	18	\$5,024,588	\$279,144	\$212,500	11	6	2	5
RE Zone 500	33	16	\$2,824,750	\$176,547	\$158,710	13	11	20	0
RE Zone 600	12	7	\$1,170,171	\$167,167	\$138,900	4	6	2	0
RE Zone 700	8	6	\$1,076,633	\$179,439	\$187,645	5	5	3	0
RE Zone 800	5	1	\$140,832	\$140,832	\$140,832	0	0	1	4
RE Zone 900	23	11	\$2,221,171	\$201,925	\$207,247	9	7	7	2
RE Zone Butler Co	14	14	\$3,535,226	\$252,516	\$237,486	9	3	7	2
RE Cowley Co	0	1	\$178,446	\$178,446	\$178,446	0	1	0	0
RE Zone Harvey	7	3	\$628,075	\$209,358	\$168,900	2	6	4	1
RE Zone Other	2	0	\$0	\$0	\$0	0	0	2	0
Area Subtotals*	157	108	\$23,529,295	\$217,864	\$186,105	78	57	61	18

¹ Reflects number of listings which were placed under contract during the month.

YEAR-TO-DATE

From 9/01/08 to 9/30/08 as of 10/20/08

Existing Homes

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Avg DOM	% of List	Co-Op Sales	Under Contract ¹	Off Mkt	Exp
RE Zone 100	1,491	970	\$158,754,346	\$163,664	\$146,925	48	98.16	814	52	303	187
RE Zone 200	813	509	\$37,055,972	\$72,802	\$71,500	59	97.85	398	33	207	140
RE Zone 300	1,029	651	\$58,745,008	\$90,238	\$84,000	53	97.49	482	39	222	179
RE Zone 400	1,761	1105	\$198,648,078	\$179,772	\$148,643	61	96.43	838	69	374	304
RE Zone 500	1,667	886	\$79,384,779	\$89,599	\$77,000	64	97.43	670	57	443	340
RE Zone 600	516	315	\$38,302,090	\$121,594	\$111,900	61	97.91	248	17	102	82
RE Zone 700	286	137	\$19,796,208	\$144,498	\$122,500	59	96.66	97	15	100	47
RE Zone 800	201	125	\$16,831,964	\$134,656	\$114,000	63	97.70	96	10	45	28
RE Zone 900	587	381	\$53,483,248	\$140,376	\$135,000	52	98.03	308	15	119	51
RE Zone Butler Co	1,017	643	\$85,678,219	\$133,248	\$118,500	68	96.84	483	56	198	152
RE Zone Cowley Co	297	179	\$15,904,220	\$88,850	\$75,000	106	95.79	97	13	72	62
RE Zone Harvey	432	316	\$31,490,071	\$99,652	\$84,600	93	95.85	217	22	93	64
RE Zone Other	740	471	\$33,534,747	\$71,199	\$53,400	90	93.45	168	57	142	154
Area Subtotals*	10,837	6,688	\$827,608,950	\$123,640	\$108,000	63	97.08	4916	455	2420	1790

¹ Reflects listings which were placed under contract during the current year which still have a status of under contract.

YEAR-TO-DATE

From 9/01/08 to 9/30/08 as of 10/20/08

New Homes

(Including Under Construction)

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Co-Op Sales	Under Contract ¹	Off Mkt	Exp
RE Zone 100	257	303	\$69,354,923	\$228,894	\$205,400	210	21	56	32
RE Zone 200	34	27	\$4,423,228	\$163,823	\$155,495	21	5	10	3
RE Zone 300	27	12	\$4,547,563	\$378,964	\$354,038	11	2	11	2
RE Zone 400	239	206	\$67,531,496	\$327,823	\$271,364	141	36	52	39
RE Zone 500	224	169	\$33,547,526	\$198,506	\$190,641	126	35	97	7
RE Zone 600	97	89	\$14,327,800	\$160,987	\$136,050	50	10	23	11
RE Zone 700	87	56	\$11,402,261	\$203,612	\$179,567	43	6	27	3
RE Zone 800	76	50	\$9,039,959	\$180,799	\$161,950	30	3	25	13
RE Zone 900	116	88	\$20,582,873	\$233,896	\$220,627	52	26	20	14
RE Zone Butler Co	139	162	\$42,476,463	\$262,200	\$199,860	99	6	33	17
RE Zone Cowley Co	8	8	\$1,436,596	\$179,575	\$166,208	5	1	0	1
RE Zone Harvey	49	41	\$7,883,821	\$192,288	\$168,450	22	9	10	6
RE Zone Other	14	14	\$2,010,841	\$143,632	\$133,343	8	3	2	65
Area Subtotals*	1367	1225	\$288,565,350	\$235,564	\$194,538	818	163	366	213

¹ Reflects listings which were placed under contract during the current year which still have a status of under contract.

Existing Single Family Home Sales Report from '9/1/2008' To '9/30/2008'

County/Area: N/A

Board/Association: South Central Kansas MLS, Inc.

State: KS

Date Generated: September, 2008

Price Category	Sold Single Family Units				Sold Condo Units				Active Listings		Sales Pending	
	Number of Bedrooms				Number of Bedrooms				End of Month		End of Month	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	S/Fam	CD/CO	S/Fam	CD/CO
Under 29999	28	14	7	49	4	1	0	5	83	10	11	0
30000-39999	18	11	3	32	0	0	0	0	109	1	15	0
40000-49999	9	6	3	18	1	0	0	1	160	4	15	0
50000-59999	18	12	3	33	1	0	0	1	204	6	19	0
60000-69999	19	23	4	46	1	0	0	1	214	9	24	1
70000-79999	13	34	4	51	1	1	0	2	240	19	28	0
80000-89999	18	29	1	48	0	0	0	0	198	12	18	2
90000-99999	7	34	6	47	0	5	0	5	151	13	16	1
100000-119999	14	35	13	62	2	6	0	8	250	16	29	4
120000-139999	10	61	32	103	2	0	0	2	418	14	52	1
140000-159999	5	48	25	78	2	2	1	5	364	12	32	0
160000-179999	1	24	25	50	1	3	0	4	253	10	21	0
180000-199999	1	17	28	46	0	1	0	1	194	7	23	1
200000-249999	3	8	27	38	0	3	1	4	356	20	18	3
250000-299999	0	12	16	28	0	1	0	1	238	8	16	0
300000-399999	0	5	17	22	0	1	3	4	226	13	8	0
400000-499999	0	0	6	6	0	0	2	2	90	19	5	2
500000-549999	0	1	1	2	0	0	0	0	17	4	1	0
550000-749999	0	1	3	4	0	0	0	0	44	14	4	0
750000-999999	0	0	0	0	0	0	0	0	25	5	1	0
1000000-1249999	0	0	1	1	0	0	0	0	4	1	0	0
1250000-1499999	0	0	0	0	0	0	0	0	5	1	0	0
1500000-1999999	0	0	0	0	0	0	0	0	4	0	0	0
2000000-2999999	0	0	0	0	0	0	0	0	2	0	0	0
3000000 and over	0	0	0	0	0	0	0	0	1	0	0	0
Total:	164	375	225	764	15	24	7	46	3850	218	356	15
Average Price:	70,461	121,040	190,111	130,524	81,160	146,141	337,250	154,033	170,870	231,910	139,013	178,847

Time On Market Of Units Sold	
Days On Market	All Units
0 - 30	59
31 - 60	243
61 - 90	152
91 - 120	113
120+	243

Type Of Financing Of Units Sold	
Type of Financing	All Units
Conv	359
FHA	239
Cash	115
VA	53
Other	22
Auct	12
Owner	5
CFD	4
L/P	1
Bond	0
Assum	0

Existing Single Family Home Sales Report from '8/1/2008' To '8/31/2008'

County/Area: N/A

Board/Association: South Central Kansas MLS, Inc.

State: KS

Date Generated: August, 2008

Price Category	Sold Single Family Units				Sold Condo Units				Active Listings		Sales Pending	
	Number of Bedrooms				Number of Bedrooms				End of Month		End of Month	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	S/Fam	CD/CO	S/Fam	CD/CO
Under 29999	35	9	2	46	0	2	0	2	83	10	4	0
30000-39999	16	16	1	33	0	0	0	0	109	1	9	0
40000-49999	14	7	2	23	1	0	0	1	160	4	10	0
50000-59999	16	22	5	43	1	0	0	1	204	6	11	0
60000-69999	20	18	2	40	1	1	0	2	214	9	7	0
70000-79999	15	37	4	56	4	1	0	5	240	19	5	1
80000-89999	15	27	4	46	4	0	0	4	198	12	4	0
90000-99999	12	31	5	48	1	1	0	2	151	13	2	1
100000-119999	11	62	13	86	2	3	0	5	250	16	1	2
120000-139999	13	92	38	143	0	0	0	0	418	14	11	0
140000-159999	6	38	47	91	1	3	1	5	364	12	7	1
160000-179999	6	38	30	74	0	3	1	4	253	10	8	0
180000-199999	1	20	23	44	0	1	0	1	194	7	3	0
200000-249999	0	24	45	69	2	1	0	3	356	20	8	1
250000-299999	1	10	28	39	2	0	0	2	238	8	5	0
300000-399999	1	8	25	34	1	0	0	1	226	13	3	0
400000-499999	0	1	13	14	0	1	5	6	90	19	3	0
500000-549999	0	1	2	3	0	0	0	0	17	4	1	0
550000-749999	0	0	4	4	0	0	0	0	44	14	1	0
750000-999999	0	0	2	2	0	0	0	0	25	5	0	0
1000000-1249999	0	0	1	1	0	0	0	0	4	1	0	0
1250000-1499999	0	0	0	0	0	0	0	0	5	1	0	0
1500000-1999999	0	0	1	1	0	0	0	0	4	0	0	0
2000000-2999999	0	0	0	0	0	0	0	0	2	0	0	0
3000000 and over	0	0	0	0	0	0	0	0	1	0	0	0
Total:	182	461	297	940	20	17	7	44	3850	218	103	6
Average Price:	72,246	125,090	218,014	144,219	128,662	140,416	372,464	171,990	170,870	231,910	136,764	128,110

Time On Market Of Units Sold	
Days On Market	All Units
0 - 30	84
31 - 60	301
61 - 90	180
91 -120	119
120+	300

Type Of Financing Of Units Sold	
Type of Financing	All Units
Conv	483
FHA	275
Cash	122
VA	59
Other	26
Auct	11
Owner	4
CFD	3
L/P	1
Bond	0
Assum	0

Existing Single Family Home Sales Report from '7/1/2008' To '07/31/2008'

County/Area: N/A

Board/Association: South Central Kansas MLS, Inc.

State: KS

Date Generated: July, 2008

Price Category	Sold Single Family Units				Sold Condo Units				Active Listings		Sales Pending	
	Number of Bedrooms				Number of Bedrooms				End of Month		End of Month	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	S/Fam	CD/CO	S/Fam	CD/CO
Under 29999	21	19	3	43	0	0	0	0	83	10	1	0
30000-39999	19	14	3	36	3	0	0	3	109	1	1	0
40000-49999	22	17	7	46	0	1	0	1	160	4	4	0
50000-59999	28	15	0	43	0	0	0	0	204	6	1	0
60000-69999	14	18	1	33	4	1	0	5	214	9	2	0
70000-79999	14	22	7	43	0	0	0	0	240	19	0	0
80000-89999	9	37	9	55	0	0	0	0	198	12	2	0
90000-99999	11	33	6	50	1	2	0	3	151	13	1	0
100000-119999	14	54	15	83	0	3	1	4	250	16	3	0
120000-139999	14	59	41	114	2	0	0	2	418	14	2	0
140000-159999	2	52	54	108	2	0	0	2	364	12	7	0
160000-179999	3	24	36	63	0	0	0	0	253	10	1	0
180000-199999	0	23	25	48	0	0	0	0	194	7	3	1
200000-249999	1	23	50	74	1	2	0	3	356	20	1	0
250000-299999	1	9	32	42	1	2	0	3	238	8	1	0
300000-399999	0	19	37	56	1	0	0	1	226	13	2	0
400000-499999	0	0	17	17	0	0	1	1	90	19	1	0
500000-549999	0	0	2	2	0	0	0	0	17	4	1	0
550000-749999	0	0	4	4	0	0	1	1	44	14	2	0
750000-999999	0	0	4	4	0	0	0	0	25	5	0	0
1000000-1249999	0	0	0	0	0	0	1	1	4	1	0	0
1250000-1499999	0	0	2	2	0	0	0	0	5	1	0	0
1500000-1999999	0	0	0	0	0	0	0	0	4	0	0	0
2000000-2999999	0	0	0	0	0	0	0	0	2	0	0	0
3000000 and over	0	0	0	0	0	0	0	0	1	0	0	0
Total:	173	438	355	966	15	11	4	30	3850	218	36	1
Average Price:	69,150	126,264	221,043	150,866	125,560	146,039	561,625	191,211	170,870	231,910	179,025	193,500

Time On Market Of Units Sold	
Days On Market	All Units
0 - 30	70
31 - 60	285
61 - 90	206
91 - 120	161
120+	274

Type Of Financing Of Units Sold	
Type of Financing	All Units
Conv	523
FHA	249
Cash	138
VA	50
Auct	15
Other	11
Owner	5
CFD	5
Bond	0
L/P	0
Assum	0

Existing Single Family Home Sales Report from '6/1/2008' To '6/30/2008'

County/Area: N/A

Board/Association: South Central Kansas MLS, Inc.

State: KS

Date Generated: June, 2008

Price Category	Sold Single Family Units				Sold Condo Units				Active Listings		Sales Pending	
	Number of Bedrooms				Number of Bedrooms				End of Month		End of Month	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	S/Fam	CD/CO	S/Fam	CD/CO
Under 29999	26	11	1	38	0	1	0	1	83	10	0	0
30000-39999	14	14	2	30	0	0	0	0	109	1	1	0
40000-49999	22	11	3	36	2	1	0	3	160	4	2	0
50000-59999	13	16	6	35	1	0	0	1	204	6	1	0
60000-69999	16	20	7	43	1	0	0	1	214	9	1	0
70000-79999	17	17	0	34	1	2	0	3	240	19	0	0
80000-89999	9	35	10	54	3	2	0	5	198	12	1	0
90000-99999	10	34	4	48	1	1	1	3	151	13	0	0
100000-119999	17	46	22	85	1	3	0	4	250	16	0	0
120000-139999	16	70	42	128	3	2	0	5	418	14	3	0
140000-159999	6	45	43	94	2	0	0	2	364	12	5	0
160000-179999	2	42	32	76	2	3	0	5	253	10	2	0
180000-199999	3	18	27	48	0	1	0	1	194	7	1	0
200000-249999	1	32	51	84	1	1	0	2	356	20	3	1
250000-299999	1	9	33	43	0	3	1	4	238	8	2	0
300000-399999	1	7	35	43	0	0	1	1	226	13	4	0
400000-499999	1	4	15	20	0	1	1	2	90	19	2	0
500000-549999	0	1	4	5	0	0	0	0	17	4	0	0
550000-749999	0	0	3	3	1	0	2	3	44	14	0	0
750000-999999	0	0	4	4	0	0	0	0	25	5	0	0
1000000-1249999	0	0	2	2	0	0	0	0	4	1	0	0
1250000-1499999	0	0	0	0	0	0	0	0	5	1	0	0
1500000-1999999	0	0	0	0	0	0	0	0	4	0	0	0
2000000-2999999	0	0	0	0	0	0	0	0	2	0	0	0
3000000 and over	0	0	0	0	0	0	0	0	1	0	0	0
Total:	175	432	346	953	19	21	6	46	3850	218	28	1
Average Price:	79,228	130,420	219,541	153,376	137,978	155,057	441,050	185,306	170,870	231,910	197,196	220,000

Time On Market Of Units Sold	
Days On Market	All Units
0 - 30	75
31 - 60	304
61 - 90	207
91 - 120	97
120+	316

Type Of Financing Of Units Sold	
Type of Financing	All Units
Conv	549
FHA	239
Cash	110
VA	52
Auct	23
Other	20
L/P	3
Owner	2
CFD	1
Bond	0
Assum	0

Existing Single Family Home Sales Report from '5/1/2008' To '5/31/2008'

County/Area: N/A

Board/Association: South Central Kansas MLS, Inc.

State: KS

Date Generated: May, 2008

Price Category	Sold Single Family Units				Sold Condo Units				Active Listings		Sales Pending	
	Number of Bedrooms				Number of Bedrooms				End of Month		End of Month	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	S/Fam	CD/CO	S/Fam	CD/CO
Under 29999	23	12	1	36	0	0	0	0	83	10	0	0
30000-39999	25	6	3	34	1	0	0	1	109	1	0	0
40000-49999	12	18	2	32	1	0	0	1	160	4	1	0
50000-59999	20	22	3	45	2	0	0	2	204	6	0	0
60000-69999	22	27	2	51	1	1	0	2	214	9	0	0
70000-79999	21	38	6	65	7	1	0	8	240	19	0	0
80000-89999	4	27	0	31	5	1	0	6	198	12	3	0
90000-99999	7	33	10	50	3	3	0	6	151	13	0	0
100000-119999	17	48	22	87	1	5	0	6	250	16	1	0
120000-139999	10	75	32	117	2	1	0	3	418	14	1	0
140000-159999	7	56	57	120	3	0	1	4	364	12	7	0
160000-179999	5	22	34	61	0	2	0	2	253	10	2	0
180000-199999	2	24	26	52	2	1	0	3	194	7	3	0
200000-249999	2	17	47	66	2	0	0	2	356	20	4	0
250000-299999	3	12	22	37	0	0	0	0	238	8	1	0
300000-399999	0	10	25	35	1	0	0	1	226	13	1	0
400000-499999	0	1	14	15	0	1	2	3	90	19	0	0
500000-549999	0	1	5	6	0	0	0	0	17	4	0	0
550000-749999	0	1	5	6	0	0	1	1	44	14	0	1
750000-999999	0	0	2	2	0	1	0	1	25	5	1	0
1000000-1249999	0	0	1	1	0	0	0	0	4	1	0	0
1250000-1499999	0	1	0	1	0	0	0	0	5	1	0	0
1500000-1999999	0	0	0	0	0	0	0	0	4	0	0	0
2000000-2999999	0	0	0	0	0	0	0	0	2	0	0	0
3000000 and over	0	0	0	0	0	0	0	0	1	0	0	0
Total:	180	451	319	950	31	17	4	52	3850	218	25	1
Average Price:	75,495	127,279	212,454	146,068	111,052	181,000	420,402	157,716	170,870	231,910	192,509	579,900

Time On Market Of Units Sold	
Days On Market	All Units
0 - 30	62
31 - 60	309
61 - 90	194
91 - 120	116
120+	321

Type Of Financing Of Units Sold	
Type of Financing	All Units
Conv	572
FHA	239
Cash	108
VA	52
Other	20
Auct	9
CFD	2
Bond	0
Owner	0
L/P	0
Assum	0