



South Central Kansas MLS



South Central Kansas MLS®

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FOR IMMEDIATE RELEASE
December 17, 2009

The Wichita Area Association of REALTORS® and the South Central Kansas MLS releases the November Wichita-area home sales figures.

Existing home sales decreased 4.8% last month according to the November figures released by the South Central Kansas MLS. Existing homes sales in November totaled 710, down from 746 units in October 2009. The median sales price of existing homes in November increased 8.1% on a year over year basis.

New home sales decreased in November to 91 units, which represents a 3.2% decrease compared to October 2009. The November median sale price of new homes increased to \$166,240 from \$165,087 in October 2009.

Existing home inventory this month was down 2.4% with 3,247 homes in inventory compared to 3,327 last month. The existing home inventory this month is 4.5% higher than it was a year ago when the existing home inventory was 3,108.

New home inventory decreased this month with 590 homes in inventory compared to 595 new homes on the market last month. The new home inventory is 24.9% lower than it was a year ago at this time when there were 786 new homes on the market.

New and existing home inventory combined was 3,837 homes this month compared to 3,922 last month representing a 2.2% decrease in the past month. One year ago the combined inventory was 3,894, which represents 1.5% decrease in total inventory over the past year.

Months of inventory is determined by taking the inventory and dividing it by the number of sales. A “balanced market” is considered to be a 5-6 month supply. If the supply exceeds 6 months, the market begins to favor buyers. When the supply is less than 5 months, the market tends to favor sellers. Months of inventory for existing homes increased from 4.5 to 4.6 in November. This number continues to indicate a slight edge for sellers of existing homes. Months of inventory for new homes increased this month to 6.5 months of inventory compared to 6.3 last month.

Zone Locations

Zone 100: North West to West Wichita

Zone 200: South West Wichita (west of Broadway, East of Ridge Road)

Zone 300: Midtown area to North Wichita (Bordered by Kellogg on the south, Broadway on the east, I-235 on the west)

Zone 400: Northeast Wichita (Bordered by Kellogg on the south, Broadway on the west, 159th on the east)

Zone 500: Southeast Wichita (Bordered by Kellogg on the north, Broadway on the west)

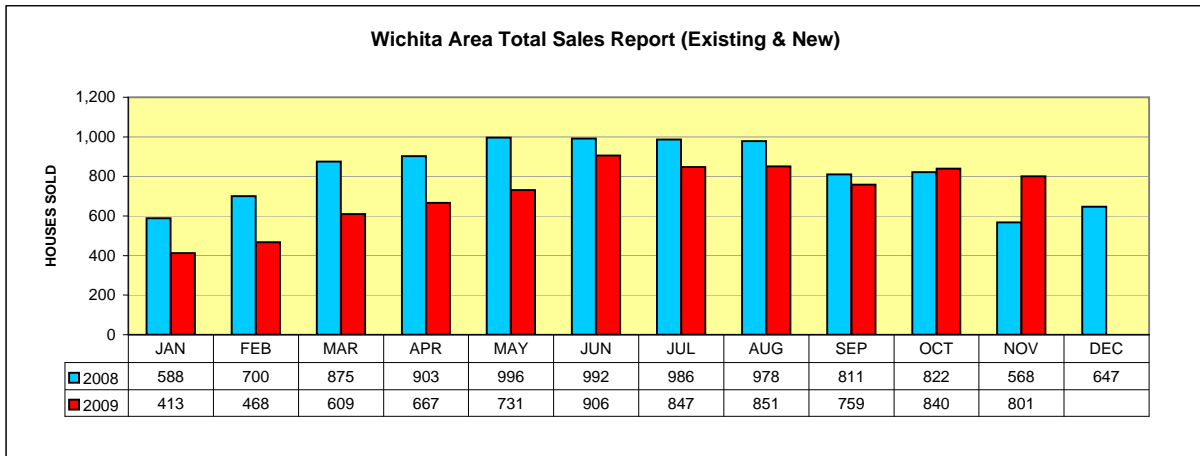
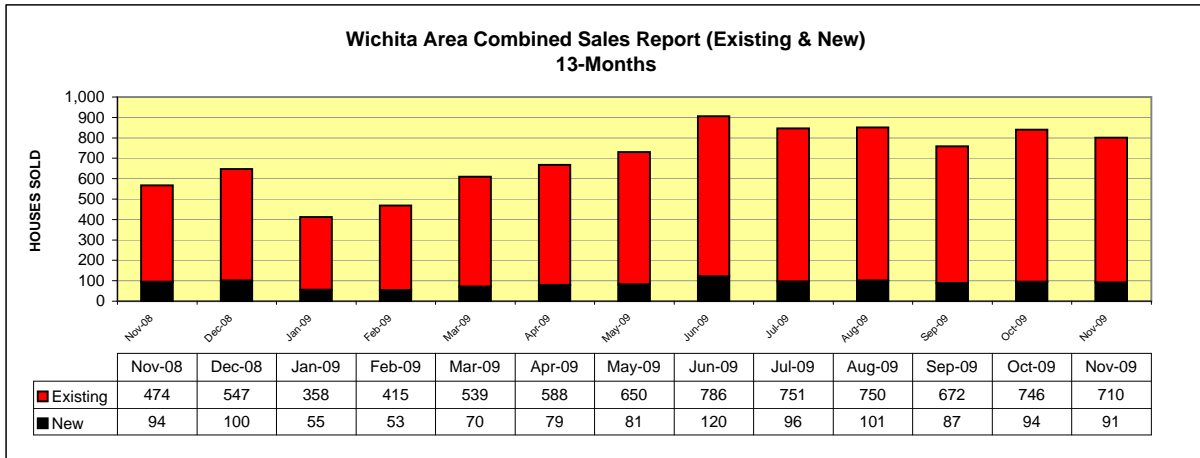
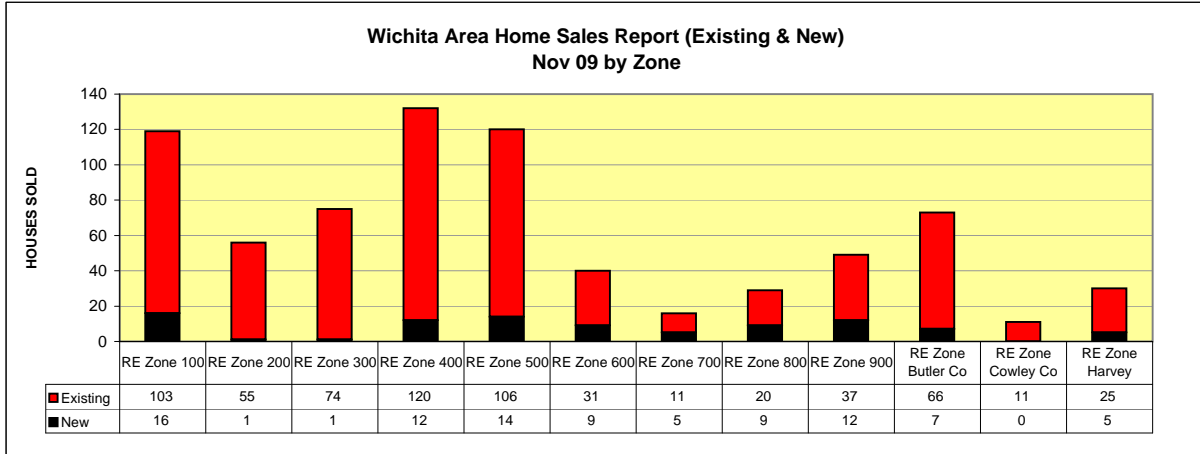
Zone 600: Southwest Sedgwick County (South of Kellogg, West of Broadway)

Zone 700: Northwest Sedgwick County (North of Kellogg, West of Broadway)

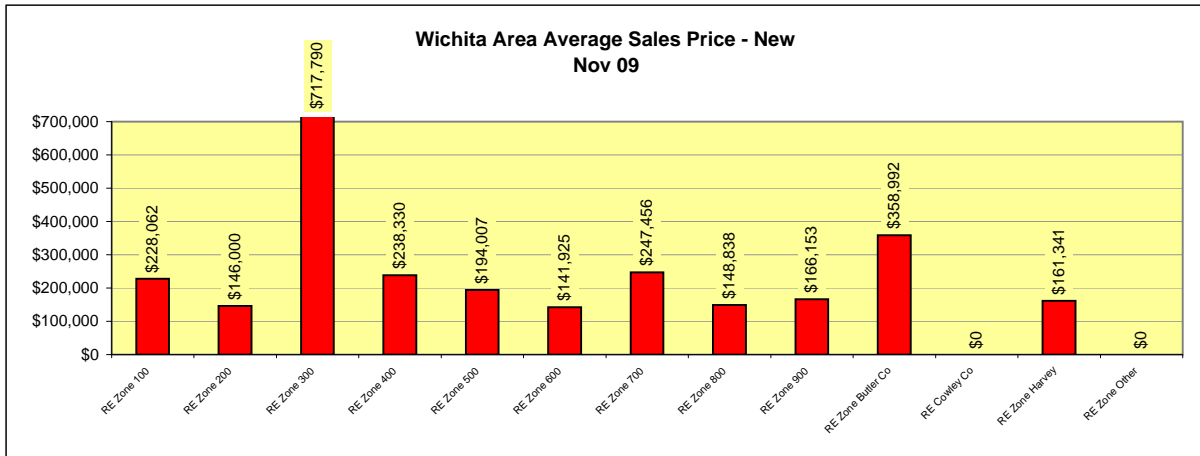
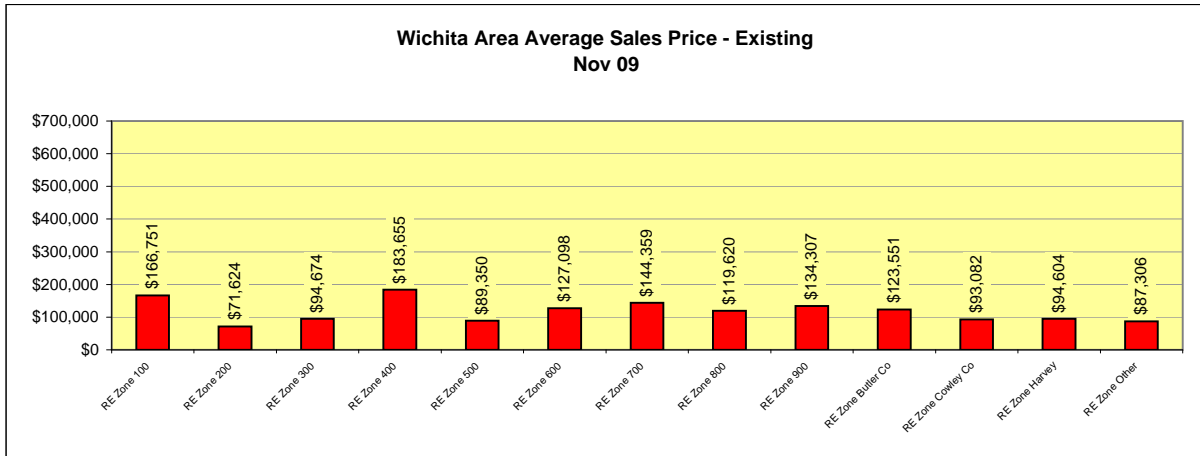
Zone 800: Northeast Sedgwick County (North of Kellogg, East of Broadway)

Zone 900: Southeast Sedgwick County (South of Kellogg, East of Broadway)

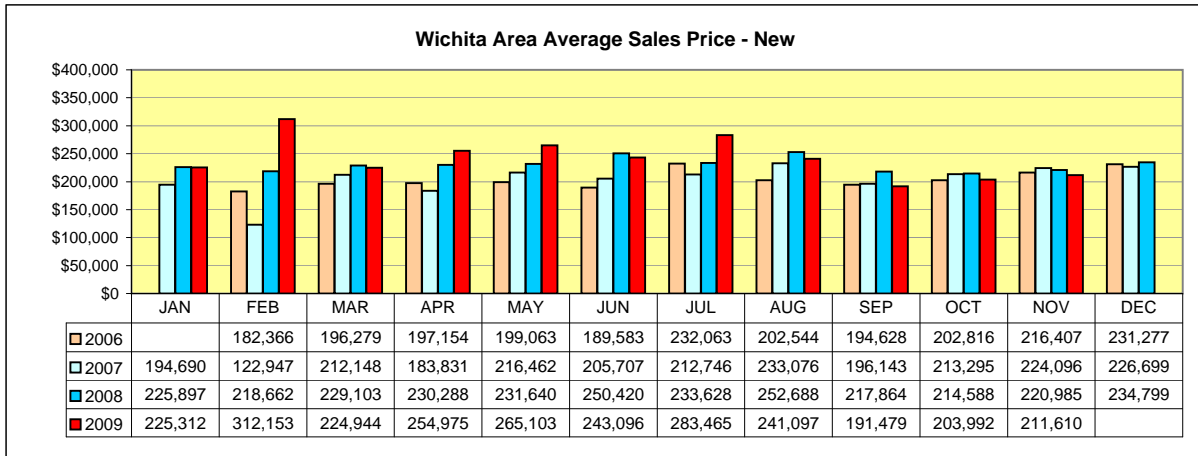
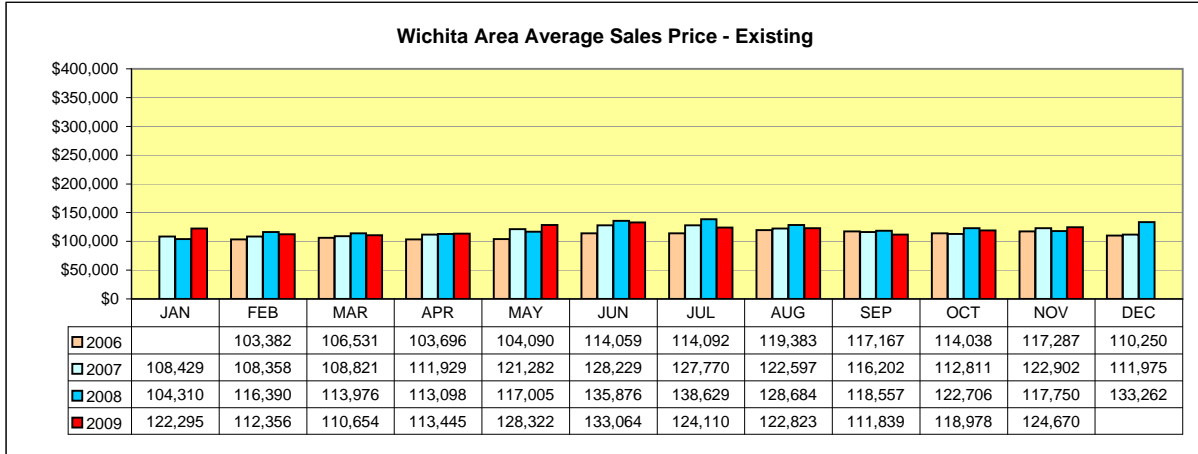
Wichita Area Home Sales Report - Nov 2009



Wichita Area Home Sales Report - Nov 2009



Wichita Area Home Sales Report - Nov 2009



SOUTH CENTRAL KANSAS MLS, Inc.
MLS STATISTICS
Report For November 2009
as of 12/16/09

Residential

| | <u># of Residential Sales</u> | | | | <u># of New Residential Listings</u> | | | | |
|--------------------|-------------------------------|---------------|---------------|--------------|--------------------------------------|---------------|---------------|---------------|---------------|
| | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> |
| January | 692 | 692 | 598 | 425 | January | 1,579 | 1,380 | 1,216 | 1,187 |
| February | 833 | 735 | 709 | 479 * | February | 1,233 | 1,112 | 1,112 | 1,077 |
| March | 1,082 | 1,035 | 902 | 627 | March | 1,608 | 1,628 | 1,297 | 1,147 |
| April | 1,000 | 1,033 | 920 | 674 * | April | 1,569 | 1,524 | 1,479 | 1,197 |
| May | 1,215 | 1,232 | 1,011 | 754 | May | 1,583 | 1,528 | 1,261 | 1,267 |
| June | 1,280 | 1,276 | 1,004 | 917 * | June | 1,644 | 1,646 | 1,371 | 1,358 |
| July | 1,092 | 1,112 | 1,009 | 863 * | July | 1,629 | 1,594 | 1,381 | 1,420 |
| August | 1,179 | 1,193 | 990 | 862 * | August | 1,635 | 1,595 | 1,264 | 1,281 |
| September | 1,038 | 957 | 842 | 767 * | September | 1,450 | 1,323 | 1,161 | 1,208 |
| October | 1,004 | 994 | 833 | 849 * | October | 1,398 | 1,247 | 1,115 | 1,182 |
| November | 958 | 907 | 576 | 801 | November | 1,145 | 1,044 | 825 | 817 |
| YTD Totals: | 11,373 | 11,166 | 9,394 | 8,018 | YTD Totals: | 16,473 | 15,621 | 13,482 | 13,141 |
| December | 945 | 770 | 654 * | | December | 977 | 750 | 710 | |
| TOTAL: | 12,318 | 11,936 | 10,048 | | TOTAL: | 17,450 | 16,371 | 14,192 | |

* = Updated

| | <u># of Active Existing Homes for Sale</u> | | | | <u># of Active New Homes for Sale</u> | | | | |
|-----------|--|-------------|-------------|-------------|---------------------------------------|-------------|-------------|-------------|-------------|
| | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> |
| January | 3,380 | 3,078 | 3,172 | 3,118 | January | 810 | 831 | 871 | 784 |
| February | 3,411 | 3,228 | 3,199 | 3,263 | February | 824 | 811 | 820 | 754 |
| March | 3,509 | 3,243 | 3,261 | 3,282 | March | 844 | 815 | 810 | 763 |
| April | 3,594 | 3,338 | 3,286 | 3,292 | April | 810 | 807 | 786 | 724 |
| May | 3,605 | 3,465 | 3,493 | 3,471 | May | 818 | 782 | 762 | 703 |
| June | 3,701 | 3,550 | 3,494 | 3,545 | June | 792 | 795 | 729 | 661 |
| July | 3,703 | 3,514 | 3,463 | 3,467 | July | 797 | 815 | 720 | 613 |
| August | 3,666 | 3,636 | 3,364 | 3,499 | August | 800 | 824 | 753 | 606 |
| September | 3,506 | 3,644 | 3,281 | 3,446 | September | 850 | 843 | 788 | 601 |
| October | 3,414 | 3,372 | 3,217 | 3,327 | October | 845 | 873 | 784 | 595 |
| November | 3,251 | 3,245 | 3,108 | 3,247 | November | 833 | 867 | 786 | 590 |
| December | 3,166 | 3,181 | 2,859 | | December | 862 | 869 | 758 | |

November 2009

From 11/01/09 to 11/30/09 as of 12/16/09

Existing Homes

| Area/Type | New | Total Sold | Sold Volume | Avg Sale Amount | Median Sale Amount | Avg DOM | % of List | Co-Op Sales | Under Contract ¹ | Off Mkt | Exp |
|------------------------|------------|------------|---------------------|------------------|--------------------|-----------|--------------|-------------|-----------------------------|------------|------------|
| RE Zone 100 | 100 | 103 | \$17,175,307 | \$166,751 | \$143,500 | 55 | 97.81 | 83 | 39 | 33 | 29 |
| RE Zone 200 | 63 | 55 | \$3,939,338 | \$71,624 | \$76,000 | 62 | 97.23 | 46 | 30 | 16 | 7 |
| RE Zone 300 | 71 | 74 | \$7,005,900 | \$94,674 | \$84,500 | 57 | 97.07 | 61 | 33 | 25 | 19 |
| RE Zone 400 | 119 | 120 | \$22,038,573 | \$183,655 | \$150,750 | 61 | 96.69 | 91 | 51 | 43 | 28 |
| RE Zone 500 | 120 | 106 | \$9,471,094 | \$89,350 | \$82,250 | 61 | 96.76 | 92 | 42 | 44 | 27 |
| RE Zone 600 | 31 | 31 | \$3,940,043 | \$127,098 | \$125,850 | 58 | 96.16 | 24 | 20 | 16 | 7 |
| RE Zone 700 | 20 | 11 | \$1,587,950 | \$144,359 | \$123,500 | 65 | 95.99 | 10 | 9 | 13 | 4 |
| RE Zone 800 | 18 | 20 | \$2,392,398 | \$119,620 | \$94,500 | 49 | 95.45 | 18 | 14 | 4 | 1 |
| RE Zone 900 | 49 | 37 | \$4,969,350 | \$134,307 | \$126,500 | 61 | 98.68 | 27 | 26 | 11 | 15 |
| RE Zone Butler Co | 66 | 66 | \$8,154,346 | \$123,551 | \$113,250 | 83 | 94.29 | 51 | 22 | 22 | 26 |
| RE Zone Cowley Co | 15 | 11 | \$1,023,900 | \$93,082 | \$86,000 | 120 | 91.55 | 5 | 7 | 5 | 3 |
| RE Zone Harvey | 23 | 25 | \$2,365,100 | \$94,604 | \$75,000 | 92 | 93.14 | 18 | 10 | 7 | 6 |
| RE Zone Other | 51 | 51 | \$4,452,615 | \$87,306 | \$72,000 | 104 | 94.21 | 28 | 31 | 16 | 33 |
| Area Subtotals* | 746 | 710 | \$88,515,914 | \$124,670 | \$108,900 | 67 | 96.49 | 554 | 334 | 255 | 205 |

¹ Reflects number of listings which were placed under contract during the month.

November 2009

From 11/01/09 to 11/30/09 as of 12/16/09

New Homes

(Including Under Construction)

| Area/Type | New | Total Sold | Sold Volume | Avg Sale Amount | Median Sale Amount | Co-Op Sales | Under Contract ¹ | Off Mkt | Exp |
|------------------------|-----------|------------|---------------------|------------------|--------------------|-------------|-----------------------------|-----------|----------|
| RE Zone 100 | 10 | 16 | \$3,648,999 | \$228,062 | \$201,468 | 12 | 2 | 2 | 3 |
| RE Zone 200 | 0 | 1 | \$146,000 | \$146,000 | \$146,000 | 1 | 0 | 0 | 0 |
| RE Zone 300 | 1 | 1 | \$717,790 | \$717,790 | \$717,790 | 1 | 0 | 2 | 0 |
| RE Zone 400 | 6 | 12 | \$2,859,958 | \$238,330 | \$190,500 | 7 | 6 | 5 | 3 |
| RE Zone 500 | 12 | 14 | \$2,716,100 | \$194,007 | \$204,435 | 11 | 10 | 2 | 1 |
| RE Zone 600 | 5 | 9 | \$1,277,323 | \$141,925 | \$139,355 | 6 | 6 | 0 | 0 |
| RE Zone 700 | 8 | 5 | \$1,237,280 | \$247,456 | \$179,900 | 2 | 3 | 4 | 1 |
| RE Zone 800 | 5 | 9 | \$1,339,539 | \$148,838 | \$139,000 | 6 | 2 | 1 | 1 |
| RE Zone 900 | 7 | 12 | \$1,993,840 | \$166,153 | \$133,395 | 9 | 6 | 0 | 0 |
| RE Zone Butler Co | 9 | 7 | \$2,512,942 | \$358,992 | \$223,057 | 3 | 2 | 3 | 0 |
| RE Cowley Co | 1 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | 0 |
| RE Zone Harvey | 7 | 5 | \$806,703 | \$161,341 | \$158,000 | 3 | 0 | 4 | 0 |
| RE Zone Other | 0 | 0 | \$0 | \$0 | \$0 | 0 | 0 | 0 | 0 |
| Area Subtotals* | 71 | 91 | \$19,256,474 | \$211,610 | \$166,240 | 61 | 37 | 23 | 9 |

¹ Reflects number of listings which were placed under contract during the month.

YEAR-TO-DATE

From 1/01/09 to 11/30/09 as of 12/16/09

Existing Homes

| Area/Type | New | Total Sold | Sold Volume | Avg Sale Amount | Median Sale Amount | Avg DOM | % of List | Co-Op Sales | Under Contract ¹ | Off Mkt | Exp |
|------------------------|---------------|--------------|----------------------|------------------|--------------------|-----------|--------------|-------------|-----------------------------|-------------|-------------|
| RE Zone 100 | 1,761 | 1,026 | \$163,392,173 | \$159,252 | \$142,500 | 51 | 97.76 | 879 | 32 | 392 | 296 |
| RE Zone 200 | 834 | 515 | \$36,377,897 | \$70,637 | \$68,600 | 60 | 96.73 | 423 | 25 | 213 | 114 |
| RE Zone 300 | 1,140 | 695 | \$66,094,606 | \$95,100 | \$86,500 | 52 | 96.87 | 568 | 37 | 256 | 166 |
| RE Zone 400 | 1,976 | 1,127 | \$192,375,697 | \$170,697 | \$145,000 | 62 | 96.03 | 904 | 44 | 489 | 388 |
| RE Zone 500 | 1,732 | 974 | \$85,274,956 | \$87,551 | \$79,900 | 63 | 97.09 | 810 | 46 | 473 | 316 |
| RE Zone 600 | 613 | 300 | \$35,791,177 | \$119,304 | \$116,000 | 65 | 96.98 | 248 | 25 | 164 | 114 |
| RE Zone 700 | 394 | 208 | \$26,651,953 | \$128,134 | \$118,950 | 61 | 96.97 | 158 | 22 | 102 | 73 |
| RE Zone 800 | 226 | 133 | \$17,321,078 | \$130,234 | \$111,800 | 61 | 96.37 | 106 | 17 | 49 | 37 |
| RE Zone 900 | 768 | 453 | \$61,600,408 | \$135,983 | \$133,000 | 56 | 97.91 | 377 | 31 | 175 | 118 |
| RE Zone Butler Co | 1,156 | 632 | \$79,882,824 | \$126,397 | \$115,060 | 71 | 96.86 | 513 | 26 | 289 | 211 |
| RE Zone Cowley Co | 327 | 171 | \$15,369,880 | \$89,882 | \$76,000 | 97 | 94.60 | 99 | 10 | 86 | 64 |
| RE Zone Harvey | 498 | 312 | \$32,383,530 | \$103,793 | \$96,250 | 82 | 96.37 | 205 | 14 | 132 | 63 |
| RE Zone Other | 849 | 477 | \$35,308,240 | \$74,021 | \$57,500 | 99 | 92.59 | 235 | 36 | 188 | 227 |
| Area Subtotals* | 12,274 | 7,023 | \$847,824,419 | \$120,721 | \$108,000 | 64 | 96.69 | 5525 | 365 | 3008 | 2187 |

¹ Reflects listings which were placed under contract during the current year which still have a status of under contract.

YEAR-TO-DATE

From 1/01/09 to 11/30/09 as of 12/16/09

New Homes

(Including Under Construction)

| Area/Type | New | Total Sold | Sold Volume | Avg Sale Amount | Median Sale Amount | Co-Op Sales | Under Contract ¹ | Off Mkt | Exp |
|------------------------|-------------|------------|----------------------|------------------|--------------------|-------------|-----------------------------|------------|------------|
| RE Zone 100 | 248 | 238 | \$54,536,954 | \$229,147 | \$202,900 | 183 | 3 | 62 | 28 |
| RE Zone 200 | 21 | 10 | \$1,286,732 | \$128,673 | \$127,797 | 8 | 2 | 12 | 5 |
| RE Zone 300 | 8 | 10 | \$3,800,214 | \$380,021 | \$276,450 | 6 | 0 | 4 | 2 |
| RE Zone 400 | 254 | 154 | \$54,816,236 | \$355,950 | \$250,836 | 123 | 20 | 125 | 44 |
| RE Zone 500 | 175 | 137 | \$28,226,901 | \$206,036 | \$186,000 | 104 | 14 | 79 | 31 |
| RE Zone 600 | 126 | 67 | \$11,106,989 | \$165,776 | \$147,000 | 52 | 8 | 58 | 17 |
| RE Zone 700 | 72 | 57 | \$13,405,229 | \$235,179 | \$187,915 | 38 | 1 | 35 | 5 |
| RE Zone 800 | 86 | 78 | \$14,290,780 | \$183,215 | \$160,972 | 56 | 2 | 13 | 29 |
| RE Zone 900 | 146 | 104 | \$21,507,981 | \$206,808 | \$187,000 | 76 | 12 | 57 | 17 |
| RE Zone Butler Co | 143 | 88 | \$25,177,999 | \$286,114 | \$232,000 | 68 | 6 | 46 | 45 |
| RE Zone Cowley Co | 7 | 5 | \$855,029 | \$171,006 | \$151,000 | 3 | 0 | 2 | 1 |
| RE Zone Harvey | 56 | 39 | \$7,655,969 | \$196,307 | \$171,900 | 20 | 1 | 32 | 4 |
| RE Zone Other | 3 | 5 | \$898,562 | \$179,712 | \$166,000 | 4 | 0 | 4 | 2 |
| Area Subtotals* | 1345 | 992 | \$237,565,575 | \$239,481 | \$190,000 | 741 | 69 | 529 | 230 |

¹ Reflects listings which were placed under contract during the current year which still have a status of under contract.

Existing Single Family Home Sales Report from '11/1/2009' To '11/30/2009'

County/Area: N/A

Board/Association: South Central Kansas MLS, Inc.

State: KS

Date Generated: November, 2009

| Price Category | Sold Single Family Units | | | | Sold Condo Units | | | | Active Listings | | Sales Pending | |
|-----------------------|--------------------------|----------------|----------------|----------------|--------------------|----------------|----------------|----------------|-----------------|----------------|----------------|----------------|
| | Number of Bedrooms | | | | Number of Bedrooms | | | | End of Month | | End of Month | |
| | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | S/Fam | CD/CO | S/Fam | CD/CO |
| Under 29999 | 28 | 13 | 2 | 43 | 1 | 0 | 0 | 1 | 100 | 6 | 19 | 0 |
| 30000-39999 | 12 | 7 | 1 | 20 | 1 | 0 | 0 | 1 | 129 | 7 | 8 | 0 |
| 40000-49999 | 13 | 11 | 4 | 28 | 1 | 0 | 0 | 1 | 163 | 6 | 10 | 0 |
| 50000-59999 | 8 | 10 | 4 | 22 | 2 | 0 | 0 | 2 | 192 | 10 | 18 | 0 |
| 60000-69999 | 14 | 31 | 4 | 49 | 4 | 0 | 0 | 4 | 214 | 16 | 12 | 0 |
| 70000-79999 | 16 | 27 | 3 | 46 | 0 | 0 | 0 | 0 | 204 | 13 | 16 | 2 |
| 80000-89999 | 13 | 33 | 10 | 56 | 2 | 2 | 0 | 4 | 177 | 20 | 13 | 0 |
| 90000-99999 | 8 | 29 | 6 | 43 | 1 | 0 | 1 | 2 | 141 | 23 | 13 | 0 |
| 100000-119999 | 11 | 73 | 13 | 97 | 0 | 3 | 0 | 3 | 253 | 17 | 25 | 2 |
| 120000-139999 | 18 | 61 | 29 | 108 | 0 | 0 | 0 | 0 | 350 | 17 | 35 | 1 |
| 140000-159999 | 3 | 30 | 33 | 66 | 2 | 0 | 0 | 2 | 327 | 17 | 26 | 0 |
| 160000-179999 | 3 | 20 | 34 | 57 | 0 | 1 | 1 | 2 | 237 | 13 | 12 | 1 |
| 180000-199999 | 2 | 11 | 13 | 26 | 0 | 0 | 1 | 1 | 188 | 10 | 14 | 0 |
| 200000-249999 | 0 | 12 | 23 | 35 | 1 | 2 | 1 | 4 | 315 | 11 | 14 | 0 |
| 250000-299999 | 0 | 8 | 23 | 31 | 1 | 0 | 1 | 2 | 210 | 20 | 7 | 0 |
| 300000-399999 | 0 | 6 | 15 | 21 | 1 | 0 | 2 | 3 | 235 | 13 | 7 | 1 |
| 400000-499999 | 0 | 2 | 9 | 11 | 0 | 1 | 0 | 1 | 81 | 9 | 6 | 0 |
| 500000-549999 | 0 | 0 | 3 | 3 | 0 | 0 | 0 | 0 | 16 | 1 | 0 | 0 |
| 550000-749999 | 0 | 1 | 4 | 5 | 0 | 0 | 0 | 0 | 49 | 2 | 2 | 0 |
| 750000-999999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 27 | 5 | 2 | 0 |
| 1000000-1249999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 2 | 0 | 0 |
| 1250000-1499999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 1 | 0 | 0 |
| 1500000-1999999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 |
| 2000000-2999999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 |
| 3000000 and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| Total: | 149 | 385 | 234 | 768 | 17 | 9 | 7 | 33 | 3633 | 239 | 259 | 7 |
| Average Price: | 72,605 | 118,242 | 197,594 | 133,565 | 112,994 | 176,711 | 240,413 | 157,400 | 175,754 | 186,202 | 136,980 | 147,243 |

| Time On Market Of Units Sold | |
|------------------------------|-----------|
| Days On Market | All Units |
| 0 - 30 | 33 |
| 31 - 60 | 237 |
| 61 - 90 | 171 |
| 91 - 120 | 118 |
| 120+ | 242 |

| Type Of Financing Of Units Sold | |
|---------------------------------|-----------|
| Type of Financing | All Units |
| FHA | 339 |
| Conv | 257 |
| Cash | 113 |
| VA | 53 |
| Other | 29 |
| Owner | 5 |
| CFD | 3 |
| L/P | 2 |
| Assum | 0 |
| Bond | 0 |

Existing Single Family Home Sales Report from '10/1/2009' To '10/31/2009'

County/Area: N/A
 Board/Association: South Central Kansas MLS, Inc.
 State: KS
 Date Generated: October, 2009

| Price Category | Sold Single Family Units | | | | Sold Condo Units | | | | Active Listings | | Sales Pending | |
|-----------------------|--------------------------|----------------|----------------|----------------|--------------------|----------------|----------------|----------------|-----------------|----------------|----------------|----------------|
| | Number of Bedrooms | | | | Number of Bedrooms | | | | End of Month | | End of Month | |
| | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | S/Fam | CD/CO | S/Fam | CD/CO |
| Under 29999 | 25 | 15 | 3 | 43 | 3 | 0 | 0 | 3 | 100 | 6 | 1 | 0 |
| 30000-39999 | 22 | 11 | 4 | 37 | 1 | 0 | 0 | 1 | 129 | 7 | 1 | 0 |
| 40000-49999 | 10 | 16 | 2 | 28 | 0 | 0 | 0 | 0 | 163 | 6 | 3 | 0 |
| 50000-59999 | 14 | 11 | 2 | 27 | 1 | 0 | 0 | 1 | 192 | 10 | 6 | 0 |
| 60000-69999 | 23 | 19 | 3 | 45 | 1 | 1 | 0 | 2 | 214 | 16 | 5 | 0 |
| 70000-79999 | 15 | 26 | 5 | 46 | 1 | 0 | 0 | 1 | 204 | 13 | 5 | 0 |
| 80000-89999 | 17 | 33 | 9 | 59 | 1 | 2 | 0 | 3 | 177 | 20 | 6 | 0 |
| 90000-99999 | 5 | 25 | 11 | 41 | 1 | 4 | 0 | 5 | 141 | 23 | 5 | 0 |
| 100000-119999 | 17 | 55 | 15 | 87 | 5 | 2 | 0 | 7 | 253 | 17 | 6 | 0 |
| 120000-139999 | 13 | 79 | 33 | 125 | 1 | 0 | 1 | 2 | 350 | 17 | 12 | 1 |
| 140000-159999 | 5 | 36 | 38 | 79 | 0 | 0 | 0 | 0 | 327 | 17 | 6 | 0 |
| 160000-179999 | 0 | 29 | 31 | 60 | 0 | 2 | 0 | 2 | 237 | 13 | 2 | 0 |
| 180000-199999 | 3 | 13 | 17 | 33 | 0 | 1 | 0 | 1 | 188 | 10 | 4 | 0 |
| 200000-249999 | 2 | 16 | 30 | 48 | 0 | 1 | 1 | 2 | 315 | 11 | 4 | 0 |
| 250000-299999 | 0 | 5 | 18 | 23 | 0 | 1 | 0 | 1 | 210 | 20 | 5 | 0 |
| 300000-399999 | 1 | 5 | 15 | 21 | 0 | 0 | 0 | 0 | 235 | 13 | 2 | 0 |
| 400000-499999 | 1 | 2 | 9 | 12 | 0 | 0 | 0 | 0 | 81 | 9 | 0 | 0 |
| 500000-549999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 16 | 1 | 0 | 0 |
| 550000-749999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 49 | 2 | 2 | 0 |
| 750000-999999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 27 | 5 | 0 | 0 |
| 1000000-1249999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 2 | 0 | 0 |
| 1250000-1499999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 8 | 1 | 0 | 0 |
| 1500000-1999999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 |
| 2000000-2999999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 |
| 3000000 and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| Total: | 173 | 396 | 249 | 818 | 15 | 14 | 2 | 31 | 3633 | 239 | 75 | 1 |
| Average Price: | 76,260 | 118,132 | 188,344 | 130,649 | 76,305 | 130,199 | 170,500 | 106,721 | 175,754 | 186,202 | 141,728 | 120,000 |

| Time On Market Of Units Sold | |
|------------------------------|-----------|
| Days On Market | All Units |
| 0 - 30 | 48 |
| 31 - 60 | 250 |
| 61 - 90 | 190 |
| 91 - 120 | 124 |
| 120+ | 237 |

| Type Of Financing Of Units Sold | |
|---------------------------------|-----------|
| Type of Financing | All Units |
| FHA | 317 |
| Conv | 300 |
| Cash | 141 |
| VA | 52 |
| Other | 30 |
| CFD | 6 |
| Bond | 1 |
| Owner | 1 |
| L/P | 1 |
| Assum | 0 |

Existing Single Family Home Sales Report from '9/1/2009' To '9/30/2009'

County/Area: N/A
 Board/Association: South Central Kansas MLS, Inc.
 State: KS
 Date Generated: September, 2009

| Price Category | Sold Single Family Units | | | | Sold Condo Units | | | | Active Listings | | Sales Pending | |
|-----------------------|--------------------------|----------------|----------------|----------------|--------------------|----------------|----------------|----------------|-----------------|----------------|----------------|----------|
| | Number of Bedrooms | | | | Number of Bedrooms | | | | End of Month | | End of Month | |
| | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | S/Fam | CD/CO | S/Fam | CD/CO |
| Under 29999 | 26 | 23 | 7 | 56 | 1 | 2 | 0 | 3 | 100 | 6 | 1 | 0 |
| 30000-39999 | 16 | 15 | 2 | 33 | 0 | 0 | 0 | 0 | 129 | 7 | 0 | 0 |
| 40000-49999 | 14 | 12 | 2 | 28 | 1 | 0 | 0 | 1 | 163 | 6 | 1 | 0 |
| 50000-59999 | 12 | 11 | 6 | 29 | 0 | 0 | 0 | 0 | 192 | 10 | 7 | 0 |
| 60000-69999 | 19 | 18 | 5 | 42 | 1 | 2 | 0 | 3 | 214 | 16 | 1 | 0 |
| 70000-79999 | 14 | 30 | 2 | 46 | 1 | 1 | 0 | 2 | 204 | 13 | 2 | 0 |
| 80000-89999 | 13 | 33 | 7 | 53 | 1 | 4 | 0 | 5 | 177 | 20 | 3 | 0 |
| 90000-99999 | 4 | 25 | 6 | 35 | 2 | 3 | 0 | 5 | 141 | 23 | 4 | 0 |
| 100000-119999 | 16 | 42 | 15 | 73 | 3 | 3 | 1 | 7 | 253 | 17 | 1 | 0 |
| 120000-139999 | 9 | 56 | 36 | 101 | 1 | 1 | 0 | 2 | 350 | 17 | 2 | 0 |
| 140000-159999 | 6 | 27 | 30 | 63 | 2 | 1 | 0 | 3 | 327 | 17 | 2 | 0 |
| 160000-179999 | 2 | 13 | 31 | 46 | 0 | 2 | 0 | 2 | 237 | 13 | 3 | 0 |
| 180000-199999 | 2 | 16 | 20 | 38 | 1 | 0 | 1 | 2 | 188 | 10 | 2 | 0 |
| 200000-249999 | 3 | 13 | 23 | 39 | 0 | 2 | 0 | 2 | 315 | 11 | 5 | 0 |
| 250000-299999 | 0 | 2 | 17 | 19 | 0 | 1 | 0 | 1 | 210 | 20 | 0 | 0 |
| 300000-399999 | 0 | 2 | 18 | 20 | 0 | 0 | 1 | 1 | 235 | 13 | 2 | 0 |
| 400000-499999 | 0 | 0 | 5 | 5 | 0 | 0 | 1 | 1 | 81 | 9 | 1 | 0 |
| 500000-549999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 16 | 1 | 0 | 0 |
| 550000-749999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 49 | 2 | 0 | 0 |
| 750000-999999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 27 | 5 | 0 | 0 |
| 1000000-1249999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 2 | 0 | 0 |
| 1250000-1499999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 1 | 0 | 0 |
| 1500000-1999999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 |
| 2000000-2999999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 |
| 3000000 and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| Total: | 156 | 338 | 233 | 727 | 14 | 22 | 4 | 40 | 3633 | 239 | 37 | 0 |
| Average Price: | 72,302 | 106,907 | 175,030 | 121,314 | 99,484 | 113,464 | 259,318 | 123,156 | 175,754 | 186,202 | 137,142 | 0 |

| Time On Market Of Units Sold | |
|------------------------------|-----------|
| Days On Market | All Units |
| 0 - 30 | 44 |
| 31 - 60 | 247 |
| 61 - 90 | 162 |
| 91 - 120 | 96 |
| 120+ | 218 |

| Type Of Financing Of Units Sold | |
|---------------------------------|-----------|
| Type of Financing | All Units |
| FHA | 296 |
| Conv | 249 |
| Cash | 146 |
| VA | 51 |
| Other | 19 |
| Owner | 2 |
| L/P | 2 |
| CFD | 2 |
| Assum | 0 |
| Bond | 0 |

Existing Single Family Home Sales Report from '8/1/2009' To '8/31/2009'

County/Area: N/A

Board/Association: South Central Kansas MLS, Inc.

State: KS

Date Generated: August, 2009

| Price Category | Sold Single Family Units | | | | Sold Condo Units | | | | Active Listings | | Sales Pending | |
|-----------------------|--------------------------|----------------|----------------|----------------|--------------------|----------------|----------------|----------------|-----------------|----------------|----------------|----------------|
| | Number of Bedrooms | | | | Number of Bedrooms | | | | End of Month | | End of Month | |
| | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | S/Fam | CD/CO | S/Fam | CD/CO |
| Under 29999 | 31 | 15 | 4 | 50 | 0 | 0 | 0 | 0 | 100 | 6 | 1 | 0 |
| 30000-39999 | 12 | 14 | 0 | 26 | 1 | 0 | 0 | 1 | 129 | 7 | 0 | 0 |
| 40000-49999 | 15 | 14 | 1 | 30 | 1 | 0 | 0 | 1 | 163 | 6 | 0 | 0 |
| 50000-59999 | 12 | 15 | 0 | 27 | 2 | 0 | 0 | 2 | 192 | 10 | 0 | 0 |
| 60000-69999 | 14 | 25 | 2 | 41 | 2 | 0 | 0 | 2 | 214 | 16 | 5 | 0 |
| 70000-79999 | 9 | 21 | 9 | 39 | 3 | 0 | 0 | 3 | 204 | 13 | 0 | 0 |
| 80000-89999 | 17 | 30 | 3 | 50 | 1 | 0 | 0 | 1 | 177 | 20 | 1 | 0 |
| 90000-99999 | 10 | 23 | 3 | 36 | 0 | 3 | 1 | 4 | 141 | 23 | 1 | 0 |
| 100000-119999 | 12 | 52 | 20 | 84 | 2 | 4 | 2 | 8 | 253 | 17 | 4 | 0 |
| 120000-139999 | 17 | 82 | 23 | 122 | 2 | 5 | 0 | 7 | 350 | 17 | 2 | 0 |
| 140000-159999 | 5 | 36 | 40 | 81 | 0 | 0 | 0 | 0 | 327 | 17 | 2 | 0 |
| 160000-179999 | 2 | 21 | 35 | 58 | 2 | 1 | 0 | 3 | 237 | 13 | 0 | 0 |
| 180000-199999 | 3 | 13 | 22 | 38 | 0 | 0 | 0 | 0 | 188 | 10 | 0 | 0 |
| 200000-249999 | 0 | 25 | 34 | 59 | 1 | 1 | 2 | 4 | 315 | 11 | 3 | 0 |
| 250000-299999 | 0 | 10 | 31 | 41 | 1 | 5 | 0 | 6 | 210 | 20 | 0 | 0 |
| 300000-399999 | 0 | 8 | 15 | 23 | 0 | 0 | 0 | 0 | 235 | 13 | 0 | 1 |
| 400000-499999 | 0 | 0 | 7 | 7 | 0 | 0 | 0 | 0 | 81 | 9 | 0 | 0 |
| 500000-549999 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 16 | 1 | 0 | 0 |
| 550000-749999 | 0 | 0 | 3 | 3 | 0 | 0 | 0 | 0 | 49 | 2 | 0 | 0 |
| 750000-999999 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 27 | 5 | 1 | 0 |
| 1000000-1249999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 7 | 2 | 0 | 0 |
| 1250000-1499999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 1 | 0 | 0 |
| 1500000-1999999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 |
| 2000000-2999999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 |
| 3000000 and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| Total: | 159 | 404 | 257 | 820 | 18 | 19 | 5 | 42 | 3633 | 239 | 20 | 1 |
| Average Price: | 72,064 | 121,123 | 204,648 | 137,788 | 105,279 | 159,216 | 159,606 | 136,147 | 175,754 | 186,202 | 148,306 | 356,790 |

| Time On Market Of Units Sold | |
|------------------------------|-----------|
| Days On Market | All Units |
| 0 - 30 | 69 |
| 31 - 60 | 264 |
| 61 - 90 | 174 |
| 91 - 120 | 111 |
| 120+ | 244 |

| Type Of Financing Of Units Sold | |
|---------------------------------|-----------|
| Type of Financing | All Units |
| Conv | 339 |
| FHA | 271 |
| Cash | 148 |
| VA | 67 |
| Other | 28 |
| CFD | 4 |
| Owner | 3 |
| L/P | 1 |
| Assum | 1 |
| Bond | 0 |