



South Central Kansas MLS

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FOR IMMEDIATE RELEASE  
October 14, 2011

**The South Central Kansas MLS releases the September Wichita-area home sales figures.**

Existing home sales decreased 5.3% between August and September according to the latest figures released by the South Central Kansas MLS, and increased by 20.9% on a year over year basis. Existing homes sales in September totaled 665, down from 702 units in August. The median sales price of existing homes in September decreased 14.2% compared to August, and increased 6.3% on a year over year basis.

New home sales decreased in September with 28 units sold down from 50 in August. The September median sale price of new homes decreased to \$203,000 from \$227,005 in August but is 8% higher than one year ago.

Existing home inventory this month decreased to 4,021 homes in inventory compared to 4,056 last month. The existing home inventory this month is 6.9% lower than it was a year ago when the existing home inventory was 4,318.

New home inventory increased this month with 341 homes in inventory compared to 335 new homes on the market last month. The new home inventory is 31.4% lower than it was a year ago at this time when there were 497 new homes on the market.

New and existing home inventory combined was 4,362 homes this month compared to 4,391 last month representing a 0.7% decrease in the past month. One year ago the combined inventory was 4,815 which represents 9.4% decrease in total inventory over the past year.

Months of Inventory is determined by taking the inventory and dividing it by the number of sales. A “balanced market” is considered to be a 5-6 month supply. If the supply exceeds 6 months, the market begins to favor buyers. When the supply is less than 5 months, the market tends to favor sellers. Months of inventory for existing homes increased to 6 in September, indicating a balanced market. Months of inventory for new homes increased this month to 12.2 months of inventory compared to 6.7 last month.

## **Zone Locations**

**Zone 100:** North West to West Wichita

**Zone 200:** South West Wichita (west of Broadway, East of Ridge Road)

**Zone 300:** Midtown area to North Wichita (Bordered by Kellogg on the south, Broadway on the east, I-235 on the west)

**Zone 400:** Northeast Wichita (Bordered by Kellogg on the south, Broadway on the west, 159<sup>th</sup> on the east)

**Zone 500:** Southeast Wichita (Bordered by Kellogg on the north, Broadway on the west)

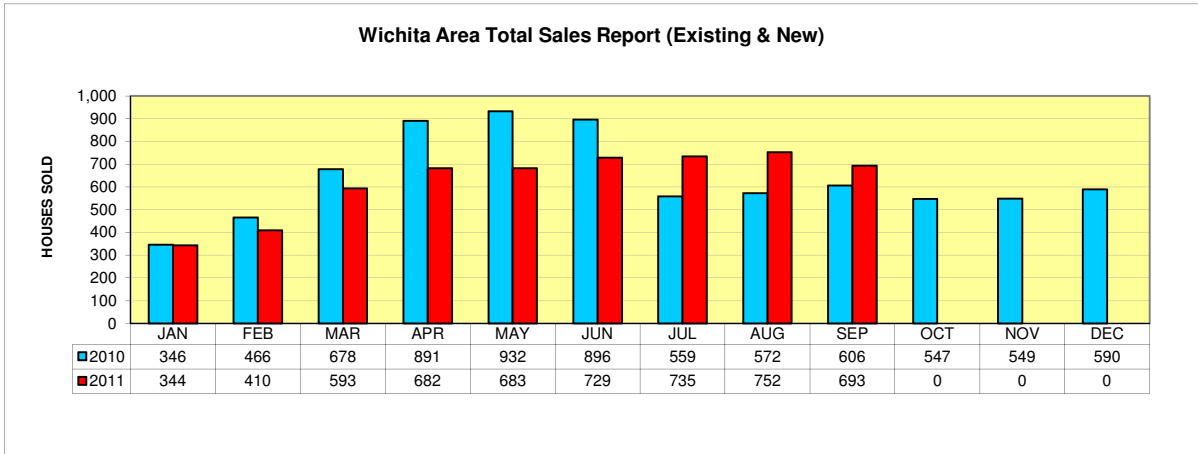
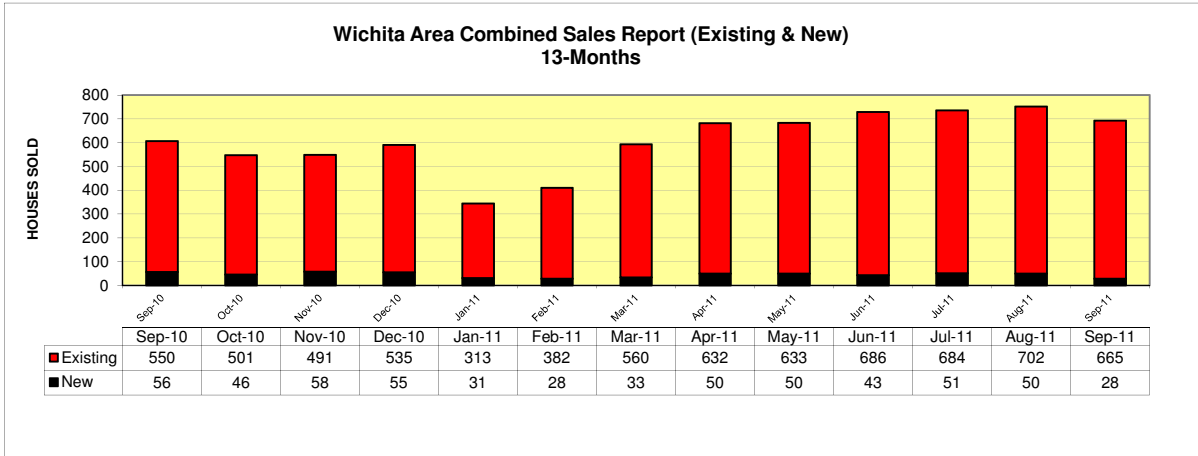
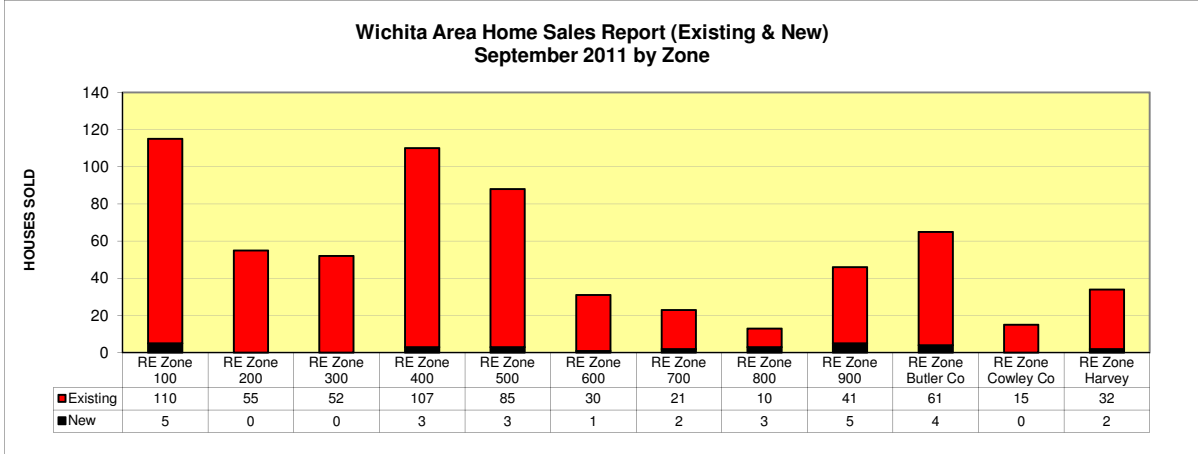
**Zone 600:** Southwest Sedgwick County (South of Kellogg, West of Broadway)

**Zone 700:** Northwest Sedgwick County (North of Kellogg, West of Broadway)

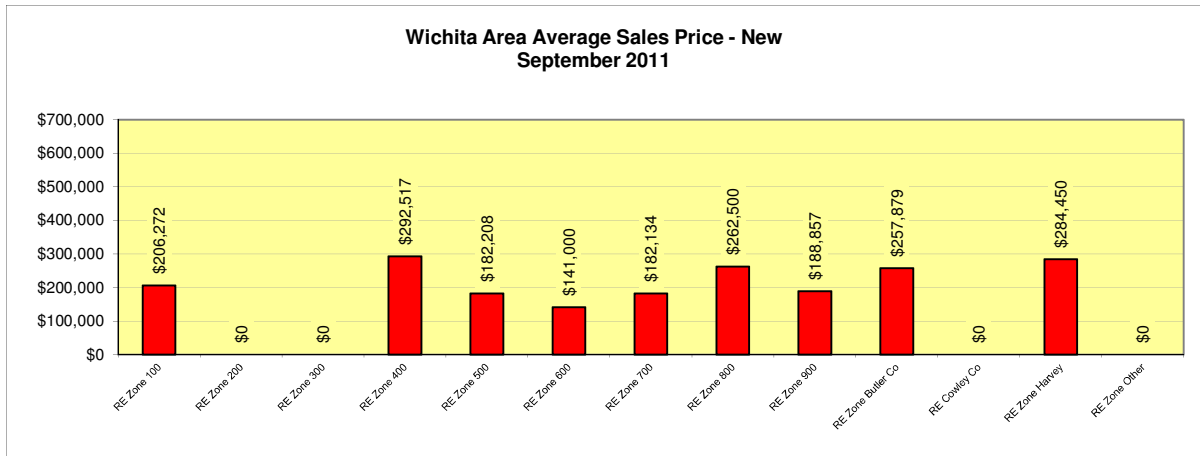
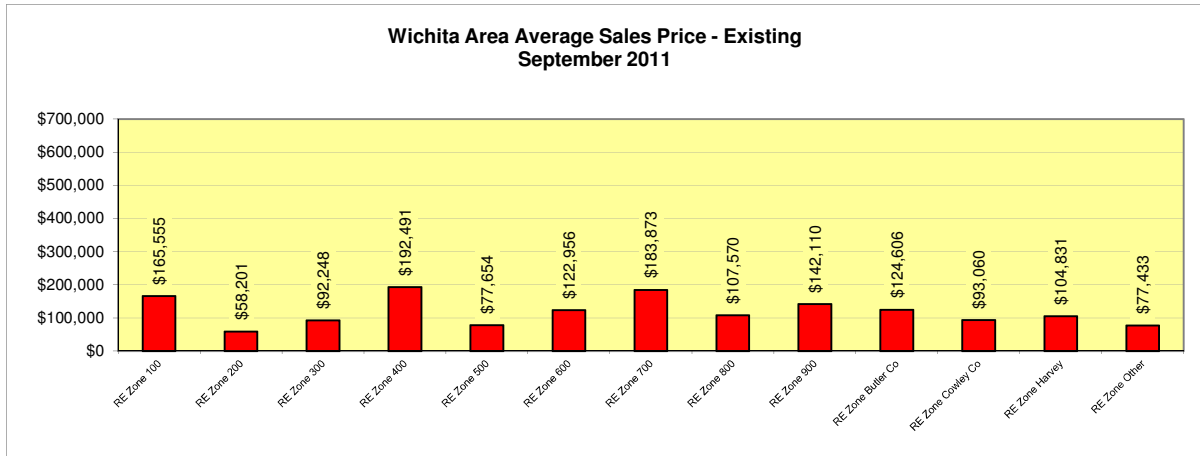
**Zone 800:** Northeast Sedgwick County (North of Kellogg, East of Broadway)

**Zone 900:** Southeast Sedgwick County (South of Kellogg, East of Broadway)

## Wichita Area Home Sales Report - September 2011

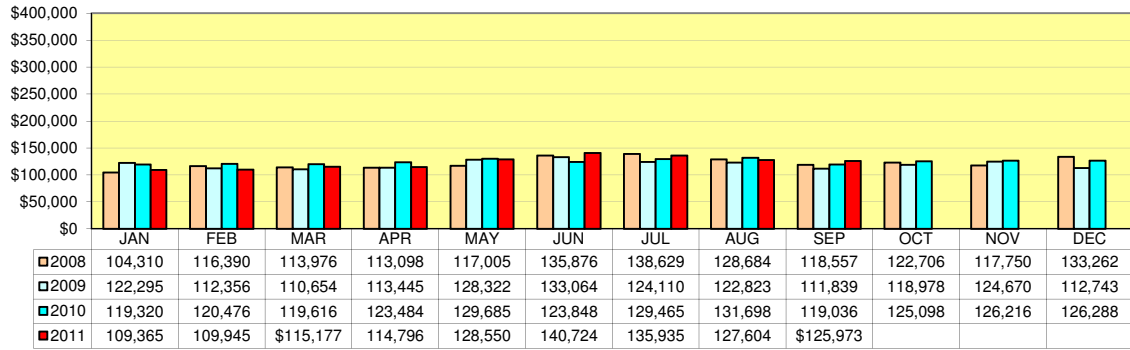


## Wichita Area Home Sales Report - September 2011

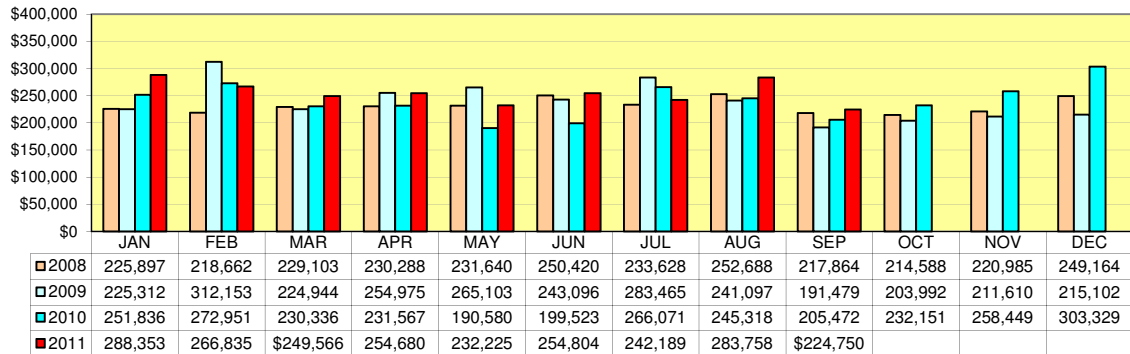


## Wichita Area Home Sales Report - September 2011

### Wichita Area Average Sales Price - Existing



### Wichita Area Average Sales Price - New



**SOUTH CENTRAL KANSAS MLS, Inc.**  
**MLS STATISTICS**  
**Report For September 2011**  
**as of 10/13/11**

**Residential**

# of Residential Sales

	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
January	598	425	355	357
February	709	480	488	416
March	902	630	698	605 *
April	920	676	907	696
May	1,011	756	955	697
June	1,004	922	940	748 *
July	1,009	865	569	746
August	990	866	583	755 *
September	842	769	613	693
<b>YTD Total:</b>	<b>7,985</b>	<b>6,389</b>	<b>6,108</b>	<b>5,713</b>
October	833	856	564	
November	576	812	558	
December	654	560	595	
<b>TOTAL:</b>	<b>10,048</b>	<b>8,617</b>	<b>7,825</b>	

# of New Residential Listings

	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
January	1,216	1,187	1,227	1,118
February	1,112	1,077	1,045	845
March	1,297	1,147	1,589	1,273
April	1,479	1,197	1,556	1,250
May	1,261	1,267	1,091	1,229
June	1,371	1,358	1,357	1,305
July	1,381	1,420	1,401	1,158
August	1,264	1,281	1,181	1,181
September	1,161	1,208	1,142	1,000
<b>YTD Total:</b>	<b>11,542</b>	<b>11,142</b>	<b>11,589</b>	<b>10,359</b>
October	1,115	1,182	1,030	
November	825	817	866	
December	710	722	824	
<b>TOTAL:</b>	<b>14,192</b>	<b>25,005</b>	<b>25,898</b>	

\* = Updated

# of Active Existing Homes for Sale

	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
January	3,172	3,118	3,388	3,755
February	3,199	3,263	3,492	3,816
March	3,261	3,282	3,765	3,955
April	3,286	3,292	3,675	4,105
May	3,493	3,471	3,889	4,210
June	3,494	3,545	4,120	4,197
July	3,463	3,467	4,282	4,198
August	3,364	3,499	4,378	4,056
September	3,281	3,446	4,318	4,021
October	3,217	3,327	4,078	
November	3,108	3,247	3,854	
December	2,859	3,141	3,735	

# of Active New Homes for Sale

	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
January	871	784	553	458
February	820	754	556	439
March	810	763	515	412
April	786	724	469	377
May	762	703	464	384
June	729	661	512	367
July	720	613	505	357
August	753	606	495	335
September	788	601	497	341
October	784	595	464	
November	786	590	474	
December	758	569	472	

# September 2011

From 9/01/11 to 9/30/11 as of 10/13/11

## Existing Homes

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Avg CDOM	% of List	Co-Op Sales	Under Contract <sup>1</sup>	Off Mkt	Exp
RE Zone 100	131	110	\$18,211,055	\$165,555	\$144,000	72	96.90	89	87	38	27
RE Zone 200	61	55	\$3,201,081	\$58,201	\$52,500	80	96.00	38	37	18	11
RE Zone 300	92	52	\$4,796,904	\$92,248	\$89,950	90	95.08	37	51	33	18
RE Zone 400	163	107	\$20,596,536	\$192,491	\$155,000	119	95.36	76	104	62	33
RE Zone 500	136	85	\$6,600,590	\$77,654	\$70,000	92	95.42	66	66	44	31
RE Zone 600	37	30	\$3,688,674	\$122,956	\$113,000	101	97.34	21	24	18	7
RE Zone 700	31	21	\$3,861,324	\$183,873	\$144,500	120	96.63	14	20	8	6
RE Zone 800	21	10	\$1,075,700	\$107,570	\$117,700	122	96.09	9	8	1	8
RE Zone 900	60	41	\$5,826,523	\$142,110	\$145,673	78	97.26	32	40	21	9
RE Zone Butler Co	95	61	\$7,600,977	\$124,606	\$108,500	95	95.24	44	58	19	27
RE Zone Cowley Co	24	15	\$1,395,905	\$93,060	\$60,000	60	95.46	10	12	10	7
RE Zone Harvey	54	32	\$3,354,600	\$104,831	\$88,800	81	98.88	32	26	9	15
RE Zone Other	52	46	\$3,561,901	\$77,433	\$68,301	94	94.19	20	31	15	15
<b>Area Subtotals*</b>	<b>957</b>	<b>665</b>	<b>\$83,771,770</b>	<b>\$125,973</b>	<b>\$109,500</b>	<b>92</b>	<b>96.06</b>	<b>488</b>	<b>564</b>	<b>296</b>	<b>214</b>

<sup>1</sup> Reflects number of listings which were placed under contract during the month.

# September 2011

From 9/01/11 to 9/30/11 as of 10/13/11

## New Homes

(Including Under Construction)

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Co-Op Sales	Under Contract <sup>1</sup>	Off Mkt	Exp
RE Zone 100	9	5	\$1,031,359	\$206,272	\$185,095	2	7	0	0
RE Zone 200	0	0	\$0	\$0	\$0	0	0	0	0
RE Zone 300	2	0	\$0	\$0	\$0	0	0	0	0
RE Zone 400	2	3	\$877,550	\$292,517	\$372,000	2	3	1	1
RE Zone 500	5	3	\$546,623	\$182,208	\$181,623	2	5	0	0
RE Zone 600	0	1	\$141,000	\$141,000	\$141,000	1	3	0	1
RE Zone 700	4	2	\$364,268	\$182,134	\$182,134	2	4	0	0
RE Zone 800	2	3	\$787,500	\$262,500	\$267,000	3	1	0	1
RE Zone 900	10	5	\$944,285	\$188,857	\$190,000	4	1	2	0
RE Zone Butler Co	7	4	\$1,031,514	\$257,879	\$214,750	2	1	6	0
RE Cowley Co	0	0	\$0	\$0	\$0	0	0	0	0
RE Zone Harvey	2	2	\$568,900	\$284,450	\$284,450	0	5	0	0
RE Zone Other	0	0	\$0	\$0	\$0	0	0	0	0
<b>Area Subtotals*</b>	<b>43</b>	<b>28</b>	<b>\$6,292,999</b>	<b>\$224,750</b>	<b>\$203,000</b>	<b>18</b>	<b>30</b>	<b>9</b>	<b>3</b>

<sup>1</sup> Reflects number of listings which were placed under contract during the month.

**South Central Kansas MLS, Inc.**  
(Compiled by South Central Kansas MLS, Inc.)

**TOTALS REPORTS  
SOLD/ACTIVE RESIDENTIAL LISTINGS  
01-Sep-2011 - 30-Sep-2011**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Unit Sales		Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm		Condo/ Co-Op		
\$29,999 OR UNDER	25	20	6	51	1	52	
\$30,000 - \$39,999	11	14	2	27	0	27	
\$40,000 - \$49,999	8	20	3	31	1	32	
\$50,000 - \$59,999	13	15	3	31	1	32	
\$60,000 - \$69,999	10	28	7	45	2	47	
\$70,000 - \$79,999	4	19	6	29	1	30	
\$80,000 - \$89,999	6	28	3	37	6	43	
\$90,000 - \$99,999	3	22	6	31	6	37	
\$100,000 - \$119,999	12	46	11	69	2	71	
\$120,000 - \$139,999	6	45	30	81	2	83	
\$140,000 - \$159,999	4	27	37	68	0	68	
\$160,000 - \$179,999	0	16	16	32	1	33	
\$180,000 - \$199,999	3	9	23	35	0	35	
\$200,000 - \$249,999	0	18	31	49	0	49	
\$250,000 - \$299,999	0	4	13	17	0	17	
\$300,000 - \$399,999	1	2	23	26	0	26	
\$400,000 - \$499,999	0	0	7	7	0	7	
\$500,000 OR OVER	0	0	6	6	0	6	
<b>Total Types:</b>	<b>106</b>	<b>333</b>	<b>233</b>	<b>672</b>	<b>23</b>	<b>695</b>	

Average Price:      \$69,139    \$106,223    \$156,230    \$131,352    \$89,197    \$129,957

Median Price:

Average DOM:            75            79            90            82            118            83

SF DAYS ON MARKET (SALES):

CO DAYS ON MARKET (SALES):

-----  
0 - 30:            227  
31 - 60:           138  
61 - 90:           104  
91 - 120:          66  
121+ :            135

-----  
0 - 30:            3  
31 - 60:           4  
61 - 90:           5  
91 - 120:          2  
121+ :            9

SF TERMS OF SALE (SALES):

CO TERMS OF SALE (SALES):

-----  
ASSUMPTION      :    0  
Bond               :    0  
Cash               : 162  
Contract for De:    2  
Conventional      : 263  
FHA                : 174  
Lease/Purchase   :    0  
Other              : 27  
Owner Carry      :    2  
VA                 : 40

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ASSUMPTION      :    0  
Bond               :    0  
Cash               :    7  
Contract for De:    0  
Conventional      : 12  
FHA                :    3  
Lease/Purchase   :    0  
Other              :    0  
Owner Carry      :    0  
VA                 :    1

PRICE CLASS/TYPE	Single Family	Condo/ Co-Op
\$19,999 OR UNDER	65	4
\$20,000 - \$29,999	80	0
\$30,000 - \$39,999	131	10
\$40,000 - \$49,999	160	3
\$50,000 - \$59,999	215	12
\$60,000 - \$69,999	245	12
\$70,000 - \$79,999	227	18
\$80,000 - \$89,999	188	13
\$90,000 - \$99,999	169	16
\$100,000 - \$119,999	330	18
\$120,000 - \$139,999	488	8
\$140,000 - \$159,999	328	8
\$160,000 - \$179,999	279	3
\$180,000 - \$199,999	255	3
\$200,000 - \$249,999	325	12
\$250,000 - \$299,999	193	5
\$300,000 - \$399,999	220	8
\$400,000 - \$499,999	84	2
\$500,000 - \$749,999	68	1
\$750,000 - \$999,999	34	2
\$1,000,000 OR OVER	23	0
Total Types:	4107	158
Average Price:	168,409	136,178
Median Price:		
Pending Total:	811	

**South Central Kansas MLS, Inc.**  
 (Compiled by South Central Kansas MLS, Inc.)

**TOTALS REPORTS**  
**SOLD/ACTIVE RESIDENTIAL LISTINGS**  
**01-Aug-2011 - 31-Aug-2011**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Unit Sales		Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm		Condo/ Co-Op		
\$29,999 OR UNDER	34	24	0	58	2	60	
\$30,000 - \$39,999	21	23	2	46	1	47	
\$40,000 - \$49,999	15	22	3	40	3	43	
\$50,000 - \$59,999	11	16	5	32	2	34	
\$60,000 - \$69,999	13	24	3	40	3	43	
\$70,000 - \$79,999	8	16	4	28	3	31	
\$80,000 - \$89,999	5	24	8	37	0	37	
\$90,000 - \$99,999	5	15	8	28	0	28	
\$100,000 - \$119,999	8	36	14	58	0	58	
\$120,000 - \$139,999	11	37	46	94	1	95	
\$140,000 - \$159,999	1	35	32	68	2	70	
\$160,000 - \$179,999	0	7	35	42	0	42	
\$180,000 - \$199,999	5	7	20	32	0	32	
\$200,000 - \$249,999	0	21	39	60	0	60	
\$250,000 - \$299,999	1	5	20	26	1	27	
\$300,000 - \$399,999	1	1	21	23	1	24	
\$400,000 - \$499,999	0	1	10	11	0	11	
\$500,000 OR OVER	0	1	12	13	0	13	
<b>Total Types:</b>	<b>139</b>	<b>315</b>	<b>282</b>	<b>736</b>	<b>19</b>	<b>755</b>	

Average Price:      \$64,616    \$106,693    \$123,494    \$138,947    \$95,247    \$137,847

Median Price:

Average DOM:      103            78            105            93            133            94

SF DAYS ON MARKET (SALES):

CO DAYS ON MARKET (SALES):

-----  
 0 - 30:            250  
 31 - 60:           149  
 61 - 90:            96  
 91 - 120:           60  
 121+ :             181

-----  
 0 - 30:            5  
 31 - 60:           3  
 61 - 90:            1  
 91 - 120:           1  
 121+ :             9

SF TERMS OF SALE (SALES):

CO TERMS OF SALE (SALES):

-----  
 ASSUMPTION      :    0  
 Bond               :    0  
 Cash               : 195  
 Contract for De:    4  
 Conventional      : 290  
 FHA                : 164  
 Lease/Purchase   :    2  
 Other               : 23  
 Owner Carry      :    1  
 VA                  : 57

-----  
 ASSUMPTION      :    0  
 Bond               :    0  
 Cash               : 14  
 Contract for De:    0  
 Conventional      :    5  
 FHA                :    0  
 Lease/Purchase   :    0  
 Other               :    0  
 Owner Carry      :    0  
 VA                  :    0

PRICE CLASS/TYPE -----	Single Family -----	Condo/ Co-Op -----
\$19,999 OR UNDER	65	4
\$20,000 - \$29,999	80	0
\$30,000 - \$39,999	131	10
\$40,000 - \$49,999	160	3
\$50,000 - \$59,999	215	12
\$60,000 - \$69,999	245	12
\$70,000 - \$79,999	227	18
\$80,000 - \$89,999	188	13
\$90,000 - \$99,999	169	16
\$100,000 - \$119,999	330	18
\$120,000 - \$139,999	488	8
\$140,000 - \$159,999	328	8
\$160,000 - \$179,999	279	3
\$180,000 - \$199,999	255	3
\$200,000 - \$249,999	325	12
\$250,000 - \$299,999	193	5
\$300,000 - \$399,999	220	8
\$400,000 - \$499,999	84	2
\$500,000 - \$749,999	68	1
\$750,000 - \$999,999	34	2
\$1,000,000 OR OVER	23	0
Total Types:	4107	158
Average Price:	168,409	136,178
Median Price:		
Pending Total:	811	

**South Central Kansas MLS, Inc.**  
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**TOTALS REPORTS**  
**SOLD/ACTIVE RESIDENTIAL LISTINGS**  
**01-Jul-2011 - 31-Jul-2011**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Unit Sales	
	0-2 Bedrm	3 Bedrm	4+ Bedrm		Condo/ Co-Op	Total Units
\$29,999 OR UNDER	28	21	6	55	3	58
\$30,000 - \$39,999	16	14	2	32	2	34
\$40,000 - \$49,999	14	16	2	32	0	32
\$50,000 - \$59,999	11	14	1	26	3	29
\$60,000 - \$69,999	6	14	3	23	1	24
\$70,000 - \$79,999	10	22	8	40	3	43
\$80,000 - \$89,999	3	25	6	34	3	37
\$90,000 - \$99,999	4	18	7	29	5	34
\$100,000 - \$119,999	8	36	16	60	3	63
\$120,000 - \$139,999	11	53	29	93	1	94
\$140,000 - \$159,999	1	20	28	49	3	52
\$160,000 - \$179,999	2	21	35	58	0	58
\$180,000 - \$199,999	4	11	21	36	0	36
\$200,000 - \$249,999	4	12	46	62	2	64
\$250,000 - \$299,999	0	8	24	32	0	32
\$300,000 - \$399,999	0	4	32	36	0	36
\$400,000 - \$499,999	1	1	7	9	0	9
\$500,000 OR OVER	0	1	10	11	0	11
<b>Total Types:</b>	<b>123</b>	<b>311</b>	<b>283</b>	<b>717</b>	<b>29</b>	<b>746</b>
<b>Average Price:</b>	<b>\$72,644</b>	<b>\$114,550</b>	<b>\$128,337</b>	<b>\$146,262</b>	<b>\$90,740</b>	<b>\$144,104</b>
<b>Median Price:</b>						
<b>Average DOM:</b>	<b>72</b>	<b>95</b>	<b>80</b>	<b>85</b>	<b>96</b>	<b>86</b>

SF DAYS ON MARKET (SALES):

CO DAYS ON MARKET (SALES):

0 - 30:	246
31 - 60:	161
61 - 90:	93
91 - 120:	54
121+ :	162

0 - 30:	11
31 - 60:	3
61 - 90:	4
91 - 120:	2
121+ :	9

SF TERMS OF SALE (SALES):

CO TERMS OF SALE (SALES):

ASSUMPTION :	0
Bond :	0
Cash :	162
Contract for De:	3
Conventional :	290
FHA :	172
Lease/Purchase :	0
Other :	28
Owner Carry :	5
VA :	57

ASSUMPTION :	0
Bond :	0
Cash :	9
Contract for De:	0
Conventional :	14
FHA :	2
Lease/Purchase :	0
Other :	1
Owner Carry :	1
VA :	2

PRICE CLASS/TYPE	Single Family	Condo/ Co-Op
\$19,999 OR UNDER	65	4
\$20,000 - \$29,999	80	0
\$30,000 - \$39,999	131	10
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\$750,000 - \$999,999	34	2
\$1,000,000 OR OVER	23	0
Total Types:	4107	158
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 (Compiled by South Central Kansas MLS, Inc.)

**TOTALS REPORTS**  
**SOLD/ACTIVE RESIDENTIAL LISTINGS**  
**01-Jun-2011 - 30-Jun-2011**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Unit Sales	
	0-2 Bedrm	3 Bedrm	4+ Bedrm		Condo/ Co-Op	Total Units
\$29,999 OR UNDER	34	16	9	59	0	59
\$30,000 - \$39,999	19	16	1	36	0	36
\$40,000 - \$49,999	12	4	5	21	2	23
\$50,000 - \$59,999	14	16	1	31	5	36
\$60,000 - \$69,999	8	15	6	29	0	29
\$70,000 - \$79,999	9	24	5	38	4	42
\$80,000 - \$89,999	8	26	4	38	8	46
\$90,000 - \$99,999	11	14	10	35	2	37
\$100,000 - \$119,999	10	33	21	64	2	66
\$120,000 - \$139,999	14	54	27	95	0	95
\$140,000 - \$159,999	3	20	32	55	0	55
\$160,000 - \$179,999	1	19	22	42	0	42
\$180,000 - \$199,999	1	8	22	31	0	31
\$200,000 - \$249,999	2	18	38	58	0	58
\$250,000 - \$299,999	2	7	33	42	0	42
\$300,000 - \$399,999	1	5	15	21	0	21
\$400,000 - \$499,999	0	1	11	12	0	12
\$500,000 OR OVER	0	0	18	18	0	18
<b>Total Types:</b>	<b>149</b>	<b>296</b>	<b>280</b>	<b>725</b>	<b>23</b>	<b>748</b>
<b>Average Price:</b>	<b>\$71,147</b>	<b>\$117,098</b>	<b>\$127,557</b>	<b>\$149,401</b>	<b>\$76,088</b>	<b>\$147,146</b>
<b>Median Price:</b>						
<b>Average DOM:</b>	<b>84</b>	<b>89</b>	<b>89</b>	<b>88</b>	<b>104</b>	<b>89</b>

SF DAYS ON MARKET (SALES):

CO DAYS ON MARKET (SALES):

0 - 30:	241
31 - 60:	159
61 - 90:	87
91 - 120:	65
121+ :	172

0 - 30:	7
31 - 60:	5
61 - 90:	1
91 - 120:	4
121+ :	6

SF TERMS OF SALE (SALES):

CO TERMS OF SALE (SALES):

ASSUMPTION :	0
Bond :	2
Cash :	173
Contract for De:	2
Conventional :	288
FHA :	188
Lease/Purchase :	0
Other :	27
Owner Carry :	1
VA :	44

ASSUMPTION :	0
Bond :	0
Cash :	11
Contract for De:	0
Conventional :	8
FHA :	4
Lease/Purchase :	0
Other :	0
Owner Carry :	0
VA :	0

PRICE CLASS/TYPE	Single Family	Condo/ Co-Op
\$19,999 OR UNDER	65	4
\$20,000 - \$29,999	80	0
\$30,000 - \$39,999	131	10
\$40,000 - \$49,999	160	3
\$50,000 - \$59,999	215	12
\$60,000 - \$69,999	245	12
\$70,000 - \$79,999	227	18
\$80,000 - \$89,999	188	13
\$90,000 - \$99,999	169	16
\$100,000 - \$119,999	330	18
\$120,000 - \$139,999	488	8
\$140,000 - \$159,999	328	8
\$160,000 - \$179,999	279	3
\$180,000 - \$199,999	255	3
\$200,000 - \$249,999	325	12
\$250,000 - \$299,999	193	5
\$300,000 - \$399,999	220	8
\$400,000 - \$499,999	84	2
\$500,000 - \$749,999	68	1
\$750,000 - \$999,999	34	2
\$1,000,000 OR OVER	23	0
Total Types:	4107	158
Average Price:	168,409	136,178
Median Price:		
Pending Total:	811	

**South Central Kansas MLS, Inc.**  
 (Compiled by South Central Kansas MLS, Inc.)

**TOTALS REPORTS**  
**SOLD/ACTIVE RESIDENTIAL LISTINGS**  
**01-May-2011 - 31-May-2011**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Unit Sales		Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm		Condo/ Co-Op		
\$29,999 OR UNDER	35	19	7	61	3	64	
\$30,000 - \$39,999	11	13	3	27	0	27	
\$40,000 - \$49,999	12	15	4	31	0	31	
\$50,000 - \$59,999	8	23	2	33	2	35	
\$60,000 - \$69,999	13	19	5	37	3	40	
\$70,000 - \$79,999	6	16	2	24	5	29	
\$80,000 - \$89,999	4	19	2	25	2	27	
\$90,000 - \$99,999	6	18	1	25	2	27	
\$100,000 - \$119,999	16	44	14	74	6	80	
\$120,000 - \$139,999	7	38	31	76	5	81	
\$140,000 - \$159,999	2	25	34	61	1	62	
\$160,000 - \$179,999	1	18	31	50	1	51	
\$180,000 - \$199,999	2	5	15	22	0	22	
\$200,000 - \$249,999	0	14	44	58	0	58	
\$250,000 - \$299,999	1	4	17	22	0	22	
\$300,000 - \$399,999	2	1	17	20	0	20	
\$400,000 - \$499,999	0	1	6	7	0	7	
\$500,000 OR OVER	0	0	14	14	0	14	
<b>Total Types:</b>	<b>126</b>	<b>292</b>	<b>249</b>	<b>667</b>	<b>30</b>	<b>697</b>	

Average Price:      \$69,040    \$106,333    \$139,129    \$138,719    \$89,093    \$136,583

Median Price:

Average DOM:            87            91            110            97            129            99

SF DAYS ON MARKET (SALES):

CO DAYS ON MARKET (SALES):

-----  
 0 - 30:            225  
 31 - 60:           135  
 61 - 90:            70  
 91 - 120:           64  
 121+                173

-----  
 0 - 30:            5  
 31 - 60:            7  
 61 - 90:            1  
 91 - 120:           5  
 121+                12

SF TERMS OF SALE (SALES):

CO TERMS OF SALE (SALES):

-----  
 ASSUMPTION        :    0  
 Bond                :    0  
 Cash                : 180  
 Contract for De:    1  
 Conventional        : 239  
 FHA                 : 186  
 Lease/Purchase     :    2  
 Other                : 16  
 Owner Carry        :    3  
 VA                   : 39

-----  
 ASSUMPTION        :    0  
 Bond                :    0  
 Cash                :    9  
 Contract for De:    1  
 Conventional        : 11  
 FHA                 :    7  
 Lease/Purchase     :    0  
 Other                :    2  
 Owner Carry        :    0  
 VA                   :    0

PRICE CLASS/TYPE	Single Family	Condo/ Co-Op
\$19,999 OR UNDER	65	4
\$20,000 - \$29,999	80	0
\$30,000 - \$39,999	131	10
\$40,000 - \$49,999	160	3
\$50,000 - \$59,999	215	12
\$60,000 - \$69,999	245	12
\$70,000 - \$79,999	227	18
\$80,000 - \$89,999	188	13
\$90,000 - \$99,999	169	16
\$100,000 - \$119,999	330	18
\$120,000 - \$139,999	488	8
\$140,000 - \$159,999	328	8
\$160,000 - \$179,999	279	3
\$180,000 - \$199,999	255	3
\$200,000 - \$249,999	325	12
\$250,000 - \$299,999	193	5
\$300,000 - \$399,999	220	8
\$400,000 - \$499,999	84	2
\$500,000 - \$749,999	68	1
\$750,000 - \$999,999	34	2
\$1,000,000 OR OVER	23	0
Total Types:	4107	158
Average Price:	168,409	136,178
Median Price:		
Pending Total:	811	

**South Central Kansas MLS, Inc.**  
(Compiled by South Central Kansas MLS, Inc.)

**TOTALS REPORTS**  
**SOLD/ACTIVE RESIDENTIAL LISTINGS**  
**01-Apr-2011 - 30-Apr-2011**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Unit Sales	
	0-2 Bedrm	3 Bedrm	4+ Bedrm		Condo/ Co-Op	Total Units
\$29,999 OR UNDER	32	22	3	57	1	58
\$30,000 - \$39,999	21	16	3	40	1	41
\$40,000 - \$49,999	20	25	4	49	1	50
\$50,000 - \$59,999	18	11	6	35	3	38
\$60,000 - \$69,999	7	13	5	25	2	27
\$70,000 - \$79,999	7	24	2	33	0	33
\$80,000 - \$89,999	7	19	7	33	4	37
\$90,000 - \$99,999	2	17	7	26	4	30
\$100,000 - \$119,999	11	47	17	75	5	80
\$120,000 - \$139,999	4	40	32	76	1	77
\$140,000 - \$159,999	3	16	37	56	2	58
\$160,000 - \$179,999	1	12	33	46	2	48
\$180,000 - \$199,999	3	3	10	16	1	17
\$200,000 - \$249,999	2	13	20	35	1	36
\$250,000 - \$299,999	0	7	20	27	0	27
\$300,000 - \$399,999	0	6	17	23	0	23
\$400,000 - \$499,999	0	0	6	6	0	6
\$500,000 OR OVER	0	1	9	10	0	10
<b>Total Types:</b>	<b>138</b>	<b>292</b>	<b>238</b>	<b>668</b>	<b>28</b>	<b>696</b>

Average Price:      \$59,575    \$106,602    \$139,082    \$129,406    \$100,863    \$128,257

Median Price:

Average DOM:            77            83            109            91            123            92

SF DAYS ON MARKET (SALES):

CO DAYS ON MARKET (SALES):

-----  
0 - 30:            207  
31 - 60:           144  
61 - 90:            89  
91 - 120:           65  
121+            :    162

-----  
0 - 30:            9  
31 - 60:           2  
61 - 90:            3  
91 - 120:           1  
121+            :    13

SF TERMS OF SALE (SALES):

CO TERMS OF SALE (SALES):

-----  
ASSUMPTION        :    0  
Bond                :    0  
Cash                : 189  
Contract for De:    5  
Conventional        : 220  
FHA                 : 190  
Lease/Purchase     :    0  
Other                :    20  
Owner Carry        :    1  
VA                  :    43

-----  
ASSUMPTION        :    0  
Bond                :    0  
Cash                :    18  
Contract for De:    0  
Conventional        :    8  
FHA                 :    2  
Lease/Purchase     :    0  
Other                :    0  
Owner Carry        :    0  
VA                  :    0

PRICE CLASS/TYPE	Single Family	Condo/ Co-Op
\$19,999 OR UNDER	65	4
\$20,000 - \$29,999	80	0
\$30,000 - \$39,999	131	10
\$40,000 - \$49,999	160	3
\$50,000 - \$59,999	215	12
\$60,000 - \$69,999	245	12
\$70,000 - \$79,999	227	18
\$80,000 - \$89,999	188	13
\$90,000 - \$99,999	169	16
\$100,000 - \$119,999	330	18
\$120,000 - \$139,999	488	8
\$140,000 - \$159,999	328	8
\$160,000 - \$179,999	279	3
\$180,000 - \$199,999	255	3
\$200,000 - \$249,999	325	12
\$250,000 - \$299,999	193	5
\$300,000 - \$399,999	220	8
\$400,000 - \$499,999	84	2
\$500,000 - \$749,999	68	1
\$750,000 - \$999,999	34	2
\$1,000,000 OR OVER	23	0
Total Types:	4107	158
Average Price:	168,409	136,178
Median Price:		
Pending Total:	811	

**South Central Kansas MLS, Inc.**  
(Compiled by South Central Kansas MLS, Inc.)

**TOTALS REPORTS**  
**SOLD/ACTIVE RESIDENTIAL LISTINGS**  
**01-Mar-2011 - 31-Mar-2011**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Unit Sales	
	0-2 Bedrm	3 Bedrm	4+ Bedrm		Condo/ Co-Op	Total Units
\$29,999 OR UNDER	39	22	5	66	2	68
\$30,000 - \$39,999	14	22	1	37	2	39
\$40,000 - \$49,999	12	19	4	35	0	35
\$50,000 - \$59,999	4	11	1	16	2	18
\$60,000 - \$69,999	5	16	4	25	1	26
\$70,000 - \$79,999	6	17	3	26	0	26
\$80,000 - \$89,999	5	23	9	37	2	39
\$90,000 - \$99,999	1	23	5	29	4	33
\$100,000 - \$119,999	10	41	15	66	7	73
\$120,000 - \$139,999	4	30	27	61	1	62
\$140,000 - \$159,999	5	23	27	55	1	56
\$160,000 - \$179,999	1	10	10	21	1	22
\$180,000 - \$199,999	0	7	16	23	0	23
\$200,000 - \$249,999	2	12	17	31	0	31
\$250,000 - \$299,999	0	2	11	13	1	14
\$300,000 - \$399,999	0	5	24	29	0	29
\$400,000 - \$499,999	0	0	6	6	0	6
\$500,000 OR OVER	0	0	5	5	0	5
<b>Total Types:</b>	<b>108</b>	<b>283</b>	<b>190</b>	<b>581</b>	<b>24</b>	<b>605</b>

Average Price:      \$58,218    \$101,443    \$154,702    \$124,531    \$97,371    \$123,453

Median Price:

Average DOM:            84            88            121            98            78            97

SF DAYS ON MARKET (SALES):

CO DAYS ON MARKET (SALES):

0 - 30:            172  
31 - 60:           118  
61 - 90:            74  
91 - 120:           60  
121+ :            156

0 - 30:            10  
31 - 60:            3  
61 - 90:            2  
91 - 120:           4  
121+ :            5

SF TERMS OF SALE (SALES):

CO TERMS OF SALE (SALES):

ASSUMPTION      :    1  
Bond                :    0  
Cash                : 179  
Contract for De:    0  
Conventional      : 204  
FHA                 : 149  
Lease/Purchase    :    0  
Other                : 12  
Owner Carry      :    2  
VA                  : 34

ASSUMPTION      :    0  
Bond                :    0  
Cash                : 11  
Contract for De:    1  
Conventional      :    7  
FHA                 :    5  
Lease/Purchase    :    0  
Other                :    0  
Owner Carry      :    0  
VA                  :    0

PRICE CLASS/TYPE	Single Family	Condo/ Co-Op
\$19,999 OR UNDER	65	4
\$20,000 - \$29,999	80	0
\$30,000 - \$39,999	131	10
\$40,000 - \$49,999	160	3
\$50,000 - \$59,999	215	12
\$60,000 - \$69,999	245	12
\$70,000 - \$79,999	227	18
\$80,000 - \$89,999	188	13
\$90,000 - \$99,999	169	16
\$100,000 - \$119,999	330	18
\$120,000 - \$139,999	488	8
\$140,000 - \$159,999	328	8
\$160,000 - \$179,999	279	3
\$180,000 - \$199,999	255	3
\$200,000 - \$249,999	325	12
\$250,000 - \$299,999	193	5
\$300,000 - \$399,999	220	8
\$400,000 - \$499,999	84	2
\$500,000 - \$749,999	68	1
\$750,000 - \$999,999	34	2
\$1,000,000 OR OVER	23	0
Total Types:	4107	158
Average Price:	168,409	136,178
Median Price:		
Pending Total:	811	

**South Central Kansas MLS, Inc.**  
 (Compiled by South Central Kansas MLS, Inc.)

**TOTALS REPORTS**  
**SOLD/ACTIVE RESIDENTIAL LISTINGS**  
**01-Feb-2011 - 28-Feb-2011**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Unit Sales	
	0-2 Bedrm	3 Bedrm	4+ Bedrm		Condo/ Co-Op	Total Units
\$29,999 OR UNDER	32	19	2	53	0	53
\$30,000 - \$39,999	8	13	2	23	1	24
\$40,000 - \$49,999	6	10	2	18	0	18
\$50,000 - \$59,999	7	17	3	27	0	27
\$60,000 - \$69,999	6	11	4	21	1	22
\$70,000 - \$79,999	6	8	4	18	4	22
\$80,000 - \$89,999	4	6	6	16	1	17
\$90,000 - \$99,999	4	10	2	16	0	16
\$100,000 - \$119,999	1	18	9	28	0	28
\$120,000 - \$139,999	6	21	21	48	1	49
\$140,000 - \$159,999	1	21	17	39	1	40
\$160,000 - \$179,999	1	10	12	23	0	23
\$180,000 - \$199,999	0	0	15	15	0	15
\$200,000 - \$249,999	0	12	13	25	0	25
\$250,000 - \$299,999	0	4	13	17	1	18
\$300,000 - \$399,999	0	2	14	16	0	16
\$400,000 - \$499,999	0	0	1	1	0	1
\$500,000 OR OVER	0	0	2	2	0	2
<b>Total Types:</b>	<b>82</b>	<b>182</b>	<b>142</b>	<b>406</b>	<b>10</b>	<b>416</b>
Average Price:	\$53,131	\$103,959	\$144,558	\$122,395	\$102,735	\$121,922
Median Price:						
Average DOM:	90	84	97	90	88	90

SF DAYS ON MARKET (SALES):

CO DAYS ON MARKET (SALES):

0 - 30:	126
31 - 60:	74
61 - 90:	54
91 - 120:	47
121+ :	103

0 - 30:	3
31 - 60:	0
61 - 90:	3
91 - 120:	1
121+ :	3

SF TERMS OF SALE (SALES):

CO TERMS OF SALE (SALES):

ASSUMPTION :	0
Bond :	0
Cash :	126
Contract for De:	2
Conventional :	129
FHA :	115
Lease/Purchase :	0
Other :	13
Owner Carry :	1
VA :	20

ASSUMPTION :	0
Bond :	0
Cash :	7
Contract for De:	0
Conventional :	0
FHA :	2
Lease/Purchase :	0
Other :	1
Owner Carry :	0
VA :	0

PRICE CLASS/TYPE	Single Family	Condo/ Co-Op
\$19,999 OR UNDER	65	4
\$20,000 - \$29,999	80	0
\$30,000 - \$39,999	131	10
\$40,000 - \$49,999	160	3
\$50,000 - \$59,999	215	12
\$60,000 - \$69,999	245	12
\$70,000 - \$79,999	227	18
\$80,000 - \$89,999	188	13
\$90,000 - \$99,999	169	16
\$100,000 - \$119,999	330	18
\$120,000 - \$139,999	488	8
\$140,000 - \$159,999	328	8
\$160,000 - \$179,999	279	3
\$180,000 - \$199,999	255	3
\$200,000 - \$249,999	325	12
\$250,000 - \$299,999	193	5
\$300,000 - \$399,999	220	8
\$400,000 - \$499,999	84	2
\$500,000 - \$749,999	68	1
\$750,000 - \$999,999	34	2
\$1,000,000 OR OVER	23	0
Total Types:	4107	158
Average Price:	168,409	136,178
Median Price:		
Pending Total:	811	

**South Central Kansas MLS, Inc.**  
(Compiled by South Central Kansas MLS, Inc.)

**TOTALS REPORTS**  
**SOLD/ACTIVE RESIDENTIAL LISTINGS**  
**01-Jan-2011 - 31-Jan-2011**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Unit Sales	
	0-2 Bedrm	3 Bedrm	4+ Bedrm		Condo/ Co-Op	Total Units
\$29,999 OR UNDER	24	18	1	43	1	44
\$30,000 - \$39,999	8	8	2	18	0	18
\$40,000 - \$49,999	6	14	1	21	2	23
\$50,000 - \$59,999	7	12	3	22	1	23
\$60,000 - \$69,999	5	14	4	23	1	24
\$70,000 - \$79,999	0	13	1	14	0	14
\$80,000 - \$89,999	3	7	2	12	2	14
\$90,000 - \$99,999	1	10	3	14	3	17
\$100,000 - \$119,999	4	19	9	32	0	32
\$120,000 - \$139,999	6	20	14	40	0	40
\$140,000 - \$159,999	2	10	14	26	0	26
\$160,000 - \$179,999	0	6	10	16	0	16
\$180,000 - \$199,999	1	2	7	10	0	10
\$200,000 - \$249,999	0	10	16	26	0	26
\$250,000 - \$299,999	0	1	3	4	0	4
\$300,000 - \$399,999	0	1	15	16	0	16
\$400,000 - \$499,999	0	2	3	5	0	5
\$500,000 OR OVER	0	1	4	5	0	5
<b>Total Types:</b>	<b>67</b>	<b>168</b>	<b>112</b>	<b>347</b>	<b>10</b>	<b>357</b>
<b>Average Price:</b>	<b>\$56,723</b>	<b>\$102,576</b>	<b>\$165,348</b>	<b>\$126,513</b>	<b>\$69,070</b>	<b>\$124,904</b>
<b>Median Price:</b>						
<b>Average DOM:</b>	<b>65</b>	<b>88</b>	<b>103</b>	<b>88</b>	<b>51</b>	<b>87</b>

SF DAYS ON MARKET (SALES):

0 - 30:	116
31 - 60:	53
61 - 90:	49
91 - 120:	33
121+ :	93

CO DAYS ON MARKET (SALES):

0 - 30:	3
31 - 60:	3
61 - 90:	0
91 - 120:	1
121+ :	3

SF TERMS OF SALE (SALES):

ASSUMPTION :	0
Bond :	0
Cash :	115
Contract for De:	0
Conventional :	106
FHA :	76
Lease/Purchase :	1
Other :	13
Owner Carry :	8
VA :	28

CO TERMS OF SALE (SALES):

ASSUMPTION :	0
Bond :	0
Cash :	5
Contract for De:	0
Conventional :	3
FHA :	0
Lease/Purchase :	0
Other :	2
Owner Carry :	0
VA :	0

PRICE CLASS/TYPE	Single Family	Condo/ Co-Op
\$19,999 OR UNDER	65	4
\$20,000 - \$29,999	80	0
\$30,000 - \$39,999	131	10
\$40,000 - \$49,999	160	3
\$50,000 - \$59,999	215	12
\$60,000 - \$69,999	245	12
\$70,000 - \$79,999	227	18
\$80,000 - \$89,999	188	13
\$90,000 - \$99,999	169	16
\$100,000 - \$119,999	330	18
\$120,000 - \$139,999	488	8
\$140,000 - \$159,999	328	8
\$160,000 - \$179,999	279	3
\$180,000 - \$199,999	255	3
\$200,000 - \$249,999	325	12
\$250,000 - \$299,999	193	5
\$300,000 - \$399,999	220	8
\$400,000 - \$499,999	84	2
\$500,000 - \$749,999	68	1
\$750,000 - \$999,999	34	2
\$1,000,000 OR OVER	23	0
Total Types:	4107	158
Average Price:	168,409	136,178
Median Price:		
Pending Total:	811	