

WAAR REALTOR® Membership Benefits

Mission Statement

To enhance the ability of its members to achieve success in an ethical and professional manner and to provide vision, outreach, the advocacy of private property rights and a voice in the community.

Governmental Affairs

- ✓ Full time Governmental Affairs Director monitoring local, state and national issues
- ✓ “Hot” topics and issues in the coming year:
 - Preserving the mortgage interest deduction
 - Association health plans
 - Keeping banks out of real estate
 - Protecting your industry from harmful legislation introduced in Topeka

Commercial

- ✓ Representation in governmental affairs monitoring local, state and national issues
- ✓ Education specific to commercial real estate, including CE and national designation courses
- ✓ Access o membership in Kansas CCIM Chapter
- ✓

Professionalism

- ✓ Use of the REALTOR® name and trademark
- ✓ Local ads to promote REALTOR® image
 - Wichita Eagle *On the Market* insert
 - KSN/WSU/WAAR Scholarship Program Sponsor (2006)
 - House Home & Garden Magazine (2006)
- ✓ Ethics and arbitration process

Instanet

- ✓ Association approved contracts and forms

Volunteer Opportunities

- ✓ Provide input and direction in your Association

Networking Opportunities

- ✓ Awards Luncheon

- ✓ Picnic
- ✓ Champagne Luncheon

Communication

- ✓ REALTOR® Update monthly newsletter
- ✓ Weekly Report via e-mail
- ✓ WAAR homepage, with a member only side, @ www.wichitarealtors.com
- ✓ WAAR Internet Members Services site
- ✓ Membership directory available on the website
- ✓ Wireless access beginning 12/1/05

Sales & Peer Recognition Awards

- ✓ President’s Club
- ✓ Master’s Circle
- ✓ Rookie of the Year
- ✓ Broker of the Year
- ✓ Distinguished Service
- ✓ President’s Award

REALTOR® Store

- ✓ Numerous items for your business
- ✓ Discount Warren Theatre movie tickets

Association Office

- ✓ Member computer
- ✓ Copier
- ✓ Fax
- ✓ Phone
- ✓ Central meeting or drop off place
- ✓ Classroom available for member’s use

For information on any of the services offered by your REALTOR® Association please call us at 316-263-3167.

KAR REALTOR® Member Benefits

Professional Development

- ✓ Seminars from Internet to investment
- ✓ Continuing education classes
- ✓ Annual meetings with national educators

Communication

- ✓ KAR homepage @ www.kansasrealtor.com
- ✓ KAR Internet Member Services site
- ✓ *Kansas REALTOR® News Magazine* available online
- ✓ Weekly e-mail news updates to subscribers and volunteers

Legislative Relations

- ✓ Full-time lobbyist at Kansas Capitol
- ✓ REALTOR® Political Action Committee
- ✓ Legislative Blog for up-to-the minute legislative information from the statehouse

Savings & Discounts

- ✓ KAR REALTOR® Store online – coming soon
- ✓ Discounted insurance products from national vendors
- ✓ Group buying opportunities for technology products

Legal Assistance

- ✓ Legal Hotline subscription program providing unlimited phone calls to a real estate attorney at REALTOR® discounted price
- ✓ Broker Resource Organizer gives brokers multiple resources in one location

Technology

- ✓ Free Technology Helpline, answers member questions on software, hardware, and more

Real Estate Business Resources (REBR)

- ✓ Technology tools
- ✓ Website design
- ✓ Internet property ads
- ✓ Brokerage counseling
- ✓ Transaction management

*For more information on KAR member services visit www.kansasrealtor.com.
For REBR go to www.rebrcentral.com.*

NAR REALTOR® Member Benefits

Representation

- ✓ From lobbying to grassroots advocacy, the power of being part of over one million members works for you on Capital Hill every day.

REALTOR® VIP Program

- ✓ Savings on numerous products and services.
- ✓ Visit the Realtor.org Store and stay up-to-date with REALTOR® VIP publications.

Education

- ✓ NAR and its nine affiliates offer professional designation programs acknowledging experience and expertise in various real estate sectors.
- ✓ REALTOR® University Online for real estate and designation courses.
- ✓ e-PRO® online certification course.

Annual Meetings

- ✓ Held in November, the REALTORS® Conference & Expo features information sessions on industry trends and practical business topics as well as hands-on training.

Consumer Awareness

- ✓ Public Awareness Campaign has resulted in a significant increase in the consumer perception of the value REALTORS® bring to the home buying process, increasing your value in the marketplace.

Information & Technology

- ✓ Secure more listings and sell more homes with realtor.com, the world's largest database of homes for sale.
- ✓ The Center for REALTOR® Technology serves as an industry advocate.
- ✓ Access the world's largest real estate library.

Membership Reference Guides

- ✓ Sent annually to all members outlining these and the many other benefits of NAR membership.

For more information on NAR member services visit www.realtor.org.