



REALTOR® New Member Orientation

Welcome to the REALTOR® Association! As a new or reinstate member you will need to attend the Association's New Member Orientation class, the final step in becoming a REALTOR®. You have been granted Provisional Membership and will receive REALTOR® membership when you attend orientation. You have 125 days from date of application to attend. We're sure you will find the information presented interesting and beneficial as you start your real estate career. Topics covered will include:

- WAAR, KAR, and NAR services
- Professional Development
- RPAC (REALTORS® Political Action Campaign)
- Code of Ethics Review*
- Pathways to Professionalism
- Agency
- MLS Rules & Regulations/Compliance**
- Instanet Overview

*All new members are required to take the New Member Code of Ethics online prior to attending an Orientation class. To log in, you'll need to register your NRDS number on www.REALTOR.org first. Once you have done that, you can find the course by going to: <http://www.realtor.org/mempolweb.nsf/pages/newmemberorientationcourse>

When you have completed the online course, you must submit a copy of the certificate to Cindi@wichita-realtors.com. New members who do not complete the Code of Ethics online prior to the course will not be allowed to attend the orientation class.

**Fulfills the MLS required new/reinstate member training. If you are a MLS member and do not attend the Rules & Regulations class within 125 days of application date your MLS and lock box key access will be suspended.

If you choose not to complete the membership requirements by attending orientation, your membership will change from Provisional Member to Non-member Salesperson and your REALTOR® benefits will be canceled.

Orientation is held on a Wednesday, every other month. The schedule is as follows:

Date:	November 16, 2011 January 11, 2012 March 14, 2012 May 9, 2012 July 11, 2012 September 12, 2012 November 7, 2012
Time:	8:30 - 11:30 Breakfast & Morning Session 11:30 - 12:30 Lunch (lunch provided) 12:30 - 5:00 Afternoon Session
Location:	Wichita Area Association of REALTORS® Office 170 W. Dewey

Your attendance for the entire day is required. Please keep this in mind when making your plans for the day. We look forward to seeing you. Please call the Association Office, 263-3167, to make your reservation. Reservations will be taken up to the day before orientation. The class is free, however if you make a reservation and fail to attend, or do not cancel your reservation 24 hours in advance, a \$25 administrative fee will be charged.

If you have any questions please contact us at 263-3167, or e-mail Candee@wichita-realtors.com.