



## REALTOR® New Member Orientation

Welcome to the REALTOR® Association! As a new or reinstate member you will need to attend the Association's New Member Orientation class, the final step in becoming a REALTOR®. You have been granted Provisional Membership and will receive REALTOR® membership when you attend orientation. You have 125 days from date of application to attend. We're sure you will find the information presented interesting and beneficial as you start your real estate career. Topics covered will include:

- WAAR, KAR, and NAR services
- Professional Development
- RPAC (REALTORS® Political Action Campaign)
- Code of Ethics\*
- Pathways to Professionalism
- Agency
- MLS Rules & Regulations/Compliance\*\*
- Intranet Overview

\* Attendance at WAAR orientation fulfills the National Association of REALTORS® mandated quadrennial ethics training. Completion of such training is required by December 31, 2008.

\*\*Fulfills the MLS required new/reinstate member training. If you are a MLS member and do not attend the Rules & Regulations class within 125 days of application date your MLS and lock box key access will be suspended.

If you choose not to complete the membership requirements by attending orientation, your membership will change from Provisional Member to Non-member Salesperson and your REALTOR® benefits will be canceled.

Orientation is held on a Wednesday, every other month. The schedule is as follows:

<b>Date:</b>	January 27, 2010 March 17 <sup>th</sup> , 2010 May 12 <sup>th</sup> , 2010 July 14 <sup>th</sup> , 2010 September 22 <sup>nd</sup> , 2010 November 10 <sup>th</sup> , 2010
<b>Time:</b>	8:30 - 11:30 Breakfast & Morning Session 11:30 - 12:30 Lunch (lunch provided) 12:30 - 5:00 Afternoon Session
<b>Location:</b>	Wichita Area Association of REALTORS® Office 170 W. Dewey

Your attendance for the entire day is required. Please keep this in mind when making your plans for the day.

We look forward to seeing you. Please call the Association Office, 263-3167, to make your reservation. Reservations will be taken up to the day before orientation. The class is free, unless you make a reservation and fail to attend, or do not cancel your reservation 24 hours in advance, in which case a \$25 administrative fee will be charged.

If you have any questions please contact Katie Edelmann, Membership Director, at 263-3167, or e-mail [Katie@wichita-realtors.com](mailto:Katie@wichita-realtors.com).